

AsureQuality
Kaitiaki Kai

Annual Report
2020





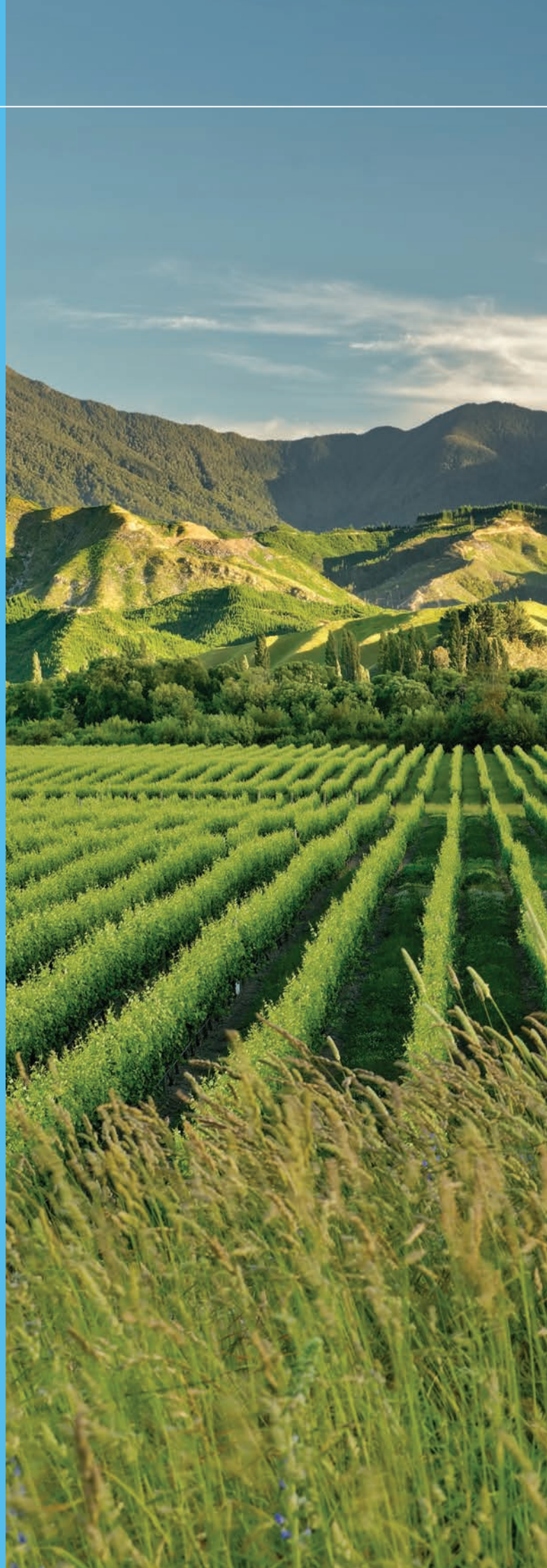


Helping Aotearoa shape a better food world

New Zealand has long been renowned for its food. Where growers, farmers and producers work hard to uphold what Aotearoa stands for in food – a higher standard of quality and safety. We are proud to work with them every day to help build and protect this enduring trust in food. With 1,800 dedicated people, deeply connected to our partners across the entire food supply chain, we offer the broadest range of food assurance services in New Zealand – helping Aotearoa uphold a higher standard in food as our partners proudly take their products to the world.

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AsureQuality Overview

Our business activities are grouped across three broad areas:

Food Testing Services

We offer a range of testing analysis against regulatory and retailer standards for pathogens, toxins, allergens, chemical residues, genetically modified organisms and nutritional information which enables customers to access their market.

Through our specialist seed laboratory, we deliver testing and certification services to the seed, arable, dairy and livestock sectors which enable market access for exporters.

Our plant and pest laboratories provide taxonomy, border control and pathology services to the Government, horticulture and food production sectors.

Inspection and Certification

Our veterinarians and field technicians provide on-farm services including; farm assurance, dairy farm assessment, sample collection, TB testing and related disease management.

We perform ante-mortem and post-mortem meat inspection services to ensure our animal products meet the highest global standards of quality.

We deliver Halal audit and certification services to primary producers and processors (NZIDT).

We provide independent audit, inspection, verification and certification against domestic and international regulatory and retailer standards.

We partner with government, industry and communities to implement operational solutions to issues affecting food security, economy and the environment. We have a legacy of working in partnership with the Ministry for Primary Industries (MPI) to protect Aotearoa from the impact of pests and diseases.

We provide industry training services to help customers meet food safety and quality requirements.

Specialist Services

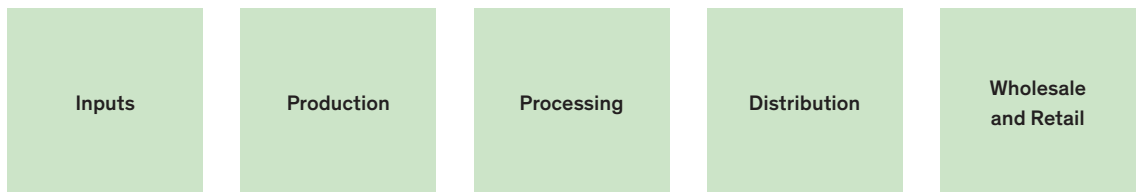
Our Assurance Marks, AQ Assured and AQ Certified, provide independent verification of product features, claims or supply chain authenticity which help our partners meet the growing demand from consumers who want to know where their food comes from.

We provide proficiency testing, reference materials and related services (Global Proficiency).

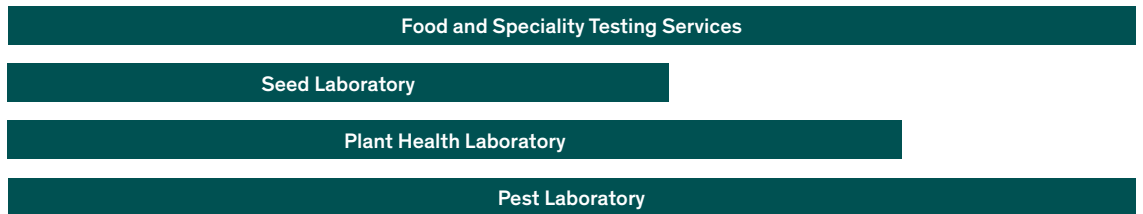
Contract manufacturing of diagnostic products and distribution of specialist veterinary test kits for use in disease management programmes.

We are developing new customer-facing portals as part of a larger digital transformation project to deliver rich assurance information to our customers when they need it.

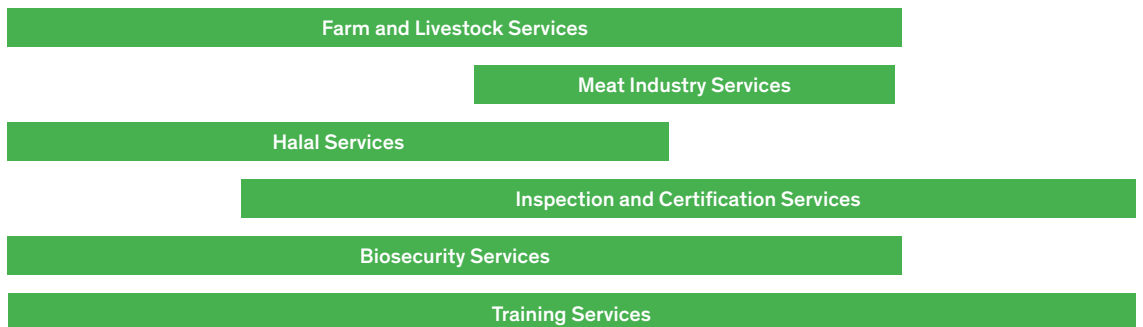
Assurance expertise across the food supply chain



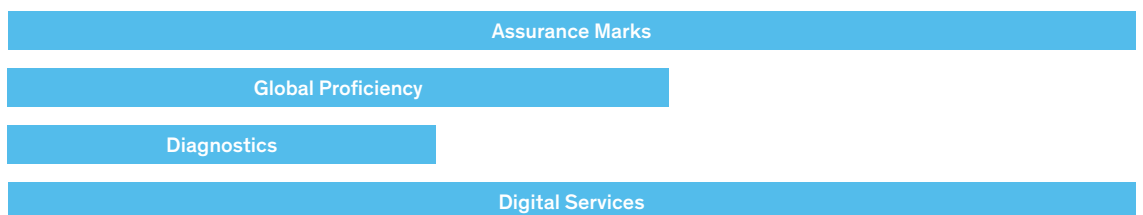
Food Testing Services



Inspection and Certification



Specialist Services



International Accreditations



Testing Services

Laboratories:
ISO/IEC 17025:2017 (IANZ,
CNAS), ISTA, cGMP

**Proficiency Testing Provider
Accreditation:**
ISO/IEC 17043:2010

**Reference Material Producer
Accreditation:**
ISO 17034:2016

Chemistry
General
Inorganic
Organic
Nutritional
Contaminants
Pesticides
Dioxins

Microbiology
General
Pathogens

Serology

Entomology

Nematology

**Seed and Plant
Pest and Disease**

Sensory Evaluation

Storage of stability samples

Controlled Drugs License

**Microbiological Proficiency
Testing**

Chemical Proficiency Testing



Manufacturing

Certifications held:

**ISO 9001:2015 Quality
Management Systems**

**ISO 13485:2016 Medical Devices
Quality Management Systems**

Licences and Permits:
MPI
APVMA
USDA
Australian Government
Victorian State Government

Products:
Observe™ Tuberculin PPD
Avian 2500IU
Observe™ Tuberculin PPD
Bovine 3000IU



Inspection

Inspection Body:
ISO/IEC 17020:2012

**MPI Recognised Agency – Dairy
Risk Management Programme
Evaluation**
Risk Management Programme
Verification
Heat Treatment Evaluation
Premises Evaluation
Official Assurance Verification-
RCS verification
Transport and Vehicle Docking
Facilities
Non-Dairy Transport RMP
Farm Dairy Assessment

**MPI Recognised Agency - Food
Food Act Evaluation**
Food Act Verification
Custom Food Control Plan
National Programmes 1,2 and 3
Template Food Control Plan

**MPI Recognised Agency – Bee
Products**
Risk Management Programme
Verification
Official Assurance Verification

**MPI Official Organics Assurance
Programme**

**MPI Live Animal and Animal
Germplasm Official Assurance
Programme**

**MPI Independent Verification
Agency for Plant Import and
Export Certification**

**Ante Mortem and Post Mortem
Inspection of Animal Products for
the Domestic and Export Market**



Certification

Product Certification: ISO/IEC 17065:2012	Management Systems Certification: ISO/IEC 17021-1:2015	IFOAM	Halal Certification GSO 2055-2:2015
Organics	ISO 9001 Quality Management Systems	AsureQuality Organic Standard	GSO 2055-1 General Requirements for Halal Food
BRC – Food Safety	ISO 22000 Food Safety Management Systems		GSO 993 Animal Slaughtering Requirements According to Islamic Rules
BRC – Agents and Brokers	ISO 14001 Environmental Management Systems		MPI Approved Halal Organisation
SQF	FSSC 22000 Food Safety System Certification		
GLOBALG.A.P. / NZGAP Equivalent	FSSC-Q Food Safety and Quality System Certification		
Alliance Group Farm Assurance Programme	Forest Management Systems Scheme		
Ovation Farm Assurance Programme			
AFFCO Farm Assurance Programme			
ANZCO Foods Farm Quality Assurance Programme			
The Silver Fern Farms Assurance Programme			
JBS Farm Assurance Programme			
Synlait Lead with Pride Programme			
New Zealand Farm Assurance Programme			
Fonterra Trusted Goodness Scheme			
AsureQuality Animal Welfare Scheme			
The ZQ Grower Programme			
AsureQuality Timber Treatment Scheme			
PINENZ - Pine Manufacturers Association Scheme			
AsureQuality Verification of Timber Products Scheme			
AsureQuality Engineered Wood Programme			
Programme for the Endorsement of Forest Certification Schemes			

Chair and Chief Executive Report

Welcome to AsureQuality's Annual Report for the 2019 – 2020 financial year.

Although impacted by COVID-19 the majority of our businesses in New Zealand, Australia and in Southeast Asia continued to operate as essential services. This required significant changes in the way we operated to ensure that our people, our customers and the public remained safe. We would like to thank our people for the sacrifices they made so that our customers could continue to operate throughout the COVID-19 response. AsureQuality did not receive any of the COVID-19 financial support available from the New Zealand Government.

The safety of our people is key, and we have reduced our Total Recordable Injury Frequency Rate for a third year, with a 26% reduction in injuries, following 20% and 14% reductions in the previous two years. We remain committed to continuing to improve our health, safety and wellbeing culture and outcomes.

From a financial perspective, we continued to implement a focused renewal strategy to ensure our underlying business is sustainable. The net profit for 2020 was \$20.0 million delivered on the back of record revenue of \$255.9 million. The net profit was a decrease on 2019's record net profit of \$25.9 million, noting that 2019's net profit included a one-off gain on sale of \$7.2 million from the AsureQuality Singapore Testing business.

Revenue was positively impacted by a high demand for live animal exports, implementation of a nationwide contract for TB testing and the continuance of the M.bovis response programme. Our revenue, in some areas, was negatively impacted due to COVID-19. However, in many cases we changed operating models to continue providing services and, particularly in New Zealand, recovered quickly post-lockdown.

Profits in the majority of our business units improved against the previous year, with significant contributions from our Livestock and Meat business, our Diagnostics manufacturing business in Melbourne and our Specialty Testing facility in Wellington. Our Food Testing business had a challenging year with variable demand from customers and a loss of productivity due to changes in operating procedures during COVID-19. During the year AsureQuality acquired majority ownership in a successful stand-alone Halal certification business NZIDT.

Our international strategy continued to deliver with returns from our joint ventures in Australia and Southeast Asia, with Bureau Veritas improving 33% versus 2019, despite all these regions being impacted by COVID-19 in the last quarter of the year.

Shareholder Dividend

AsureQuality paid an interim dividend of \$1.5 million in February 2020. A final dividend of \$10.5 million, was declared in August, to be paid in September 2020. This brings the total dividend for 2020 to \$12.0 million.

Board Changes

In October 2019 Chair Janine Smith completed a nine-year term with the Board of AsureQuality. Janine provided a significant contribution to AsureQuality over her term, including leading the business through times of significant Biosecurity responses, new joint ventures and delivering key services to New Zealand's primary industries. Alison Watters was appointed Chair in November 2019, and Jan Hilder joined the board in November 2019.

Strategic Priorities for 2020-2021

Having made significant progress under a renewal strategy over the past 24 months we will continue to focus on cementing operational excellence while pivoting towards growth over the next 12 months. Growth will require a focus on building customer intimacy, and there are several projects underway to deliver better services to our current and prospective customers. Our strategic outcomes for F21 are as follows:

- **Engaged People** – Highly engaged teams who are passionate about what we do
- **Engaged Customers** – Growth in our core business through consistently delivering great customer experience and building customer intimacy
- **Sustainable Profitability** - Operational excellence at scale to safeguard the future for our people, customers and shareholder
- **Future Growth** - Develop new business models, BVAQ international, Assurance Marks, Digital Services and Environmental Assurance

In Conclusion

2020 has been the busiest year on record for AsureQuality with record revenues, the continuance of a significant response to M.bovis and the many disruptions of COVID-19 to our business and our customers' businesses.

Our people have made a considerable contribution during the year and we once again thank them for this.

To our customers – we recognize that you have faced significant challenges over the year and we remain dedicated to supporting you through these times. We are proud to work with you, helping you to uphold what Aotearoa stands for in food – a higher standard of quality and safety.



A handwritten signature in black ink that reads "Alison Watters".

Dr Alison Watters, Chair

A handwritten signature in black ink that reads "John McKay".

John McKay, Chief Executive Officer



Business Overview



Health and Safety

Improving health and safety continued to be a key priority for the organisation. As a result of this focus, we have seen incident rates continuing to drop and engagement continuing to improve. While safety will always be a high priority for us, the new year will see us including wellbeing as a key focus area. Highlights for the year include:

- A decrease of 26% in our Total Recordable Injury Frequency Rate (TRIFR)
- Development of our Wellbeing Strategy
- Finalist in the Innovation category of the New Zealand Safeguard Awards
- Health and Safety continues to be a key driver for engagement



Testing Services

Demand for food testing services was steady throughout the year, but the COVID-19 crisis reduced demand during Levels 2-4. Requirements for social distancing and traceability reduced the efficiency of our operations and resulted in reduced profit over this period. Service levels were maintained and improved during the COVID-19 response, to ensure that there was no interruption to food supplies in New Zealand due to food testing issues.

There was an increase in commodity dairy product manufacturing and a decrease in nutritional dairy products. This led to variable and challenging demand for commodity testing services at peak dairy season but reduced nutritional testing over the full year. High levels of animal export and animal health testing drove unexpected demand for the second half of the year.

A strong emphasis on improving business sustainability drove increases in efficiencies for each of our testing locations. Year-end profit levels were lower than F19 and budget due to the COVID-19 impact, the mix of testing and variable demand.

We validated and successfully launched additional faster pathogen testing methods using new rtPCR technologies which offer increased advantages for our New Zealand customers. Technology driven improvements to testing are an ongoing focus for the business.

In addition to our extensive range of accreditations, we have expanded our range of Chinese testing methods accredited by the Chinese accreditation body CNAS. AsureQuality is the first non-Chinese company to receive CNAS accreditation outside of China. This has benefits for New Zealand manufacturers exporting to China as we can now produce a CNAS accredited Certificate of Analysis (COA) to enable faster border clearance into China.

Our Speciality Testing business has invested in a robotic system for preparation of routine samples in order to eliminate human error, increase capacity and improve the precision and accuracy of our testing. The system has been validated and will be fully commissioned in F21.

Collaboration and support of the testing businesses which form the AsureQuality and Bureau Veritas joint ventures in Australia and Southeast Asia was also a key activity in F20. New systems and methods have been rolled out in these businesses improving capability, traceability and efficiency. Both joint ventures achieved revenue growth this year.



Inspection and Certification

The Food and Dairy business had another successful year. There was a transformative pivot to remote auditing during the COVID-19 lockdown period which helped drive innovation and mitigate financial losses. Going forward, we will take the learnings from this period and embed these into our everyday operations. The focus on our customer relationships intensified as we began measuring satisfaction at the end of each audit and using trend data to drive improvements. Equally the focus on our people continued as we reduced the overtime worked across the business and improved our employee engagement score during the year.

The Plant and Seed business continued to implement plans to ensure sustainability of our core services. This involved a rigorous emphasis on improved productivity and the reduction of overdue work. We exited building and construction based programmes which were not aligned to our strategic direction, continued to work on digitizing audit programmes and are currently piloting a platform to digitise phytosanitary inspections. The PestLab in Auckland revised their entire quality system prior to gaining accreditation against ISO 17025:18. The PestLab again supported Aotearoa's kiwifruit industry through providing specialist pest diagnosis work as part of industry-wide surveys. Final validation of the new seed germination rooms at the Palmerston North site was completed in November and the rooms were fully utilised during the 2019/20 seed testing season, resulting in an almost 50% reduction in germination time.

COVID-19 presented challenges for the Livestock and Meat business; however, we were able to maintain the delivery of all core services throughout the restriction. We worked closely with the meat industry to minimise disruption which allowed us to continue operations in what was a challenging environment for our people and the industry. We achieved record revenue on the back of strong demand across our Field Technician, Meat Inspector and Veterinary teams with an unprecedented level of demand for live cattle exports. This requires significant coordination with customers, farmers, our Field Technician and Veterinary team and our specialist testing laboratory to ensure the verification of each shipment. We have continued to support OSPRI with the delivery of TB testing nationally and increased our capacity to support the Hawkes Bay TB response.

We have continued to grow our suite of Assurance services launching the AsureQuality Grass-fed Standard and have taken significant steps towards launching wider environmental assurance services.

The Biosecurity team continued to contribute towards Aotearoa's biosecurity by supporting MPI with successful Fly Fruit Fly responses in Auckland and in a series of Termite incursions across the country all being declared eradicated. The Pea Weevil incursion in the Wairarapa was also declared eradicated, which is a world first. The high profile M. bovis Programme made excellent progress on the way to eradication with the early part of 2020 showing a significant decline in active cases.

Our training services business, Academy, continued with a strong commercial focus domestically, delivering a wide range of courses across industry groups. The Academy delivered training in Thailand and Qatar plus had visiting students from Vanuatu. The business was significantly impacted by COVID-19 related disruptions and responded by developing a suite of virtual online training options.



Specialist Services

The BVAQ SEA Joint Venture with Bureau Veritas had a successful year, notwithstanding a significant curtailing of operations in Q4 as a result of the COVID-19 virus. Revenue in the first six months of 2020 was 9% ahead of the same period last year and Operating Profit was well over double the same period in the previous year. During the three months March – May each laboratory faced reductions in business due to COVID-19 restrictions. However, the Malaysian laboratory was especially impacted as all environmental testing activities were halted by the Government. These re-commenced in late May and the business has subsequently bounced back strongly. In April BVAQ SEA successfully completed its acquisition of TUV-SUD's Bangkok food testing laboratory, strengthening BVAQ's position in the Thailand testing market.

Global Proficiency had a successful year delivering steady revenue growth and record profit. Several successful initiatives to optimise profitability were implemented during the year. These included cost and pricing reviews, a review of testing requirements, and a review of supplier and sub-contractor pricing. The business exited some small non-profitable services and introduced new programmes and products including yoghurt, UHT and Soil Physical Testing Inter-Laboratory Programmes. The frequency of the HoneyChek programme was increased and the scope of tests covered in the NurtureChek programme was expanded.

The Assurance Marks business achieved modest growth on last year. Collaboration with technology companies specialising in brand protection has delivered significant insights that have enhanced the digital verification offering to customers. The business saw growing interest from customers seeking to strengthen product claims via independent verification, with a new Grass-fed Assurance Standard and associated on-pack Certification Mark launched. With customers seeking a wider range of verified claims, further expansion is forecast for the year ahead, particularly within the areas of environmental sustainability and regenerative farming. We are excited to be actively working in partnership with customers to deliver increased consumer marketing of Assurance Mark endorsements. This supports our exports directly in market, attesting to the strong credentials of products and Aotearoa's food system.

In Summary

The COVID-19 global pandemic presented many challenges for our people, our customers and our business this year. We responded to the changing environment and provided essential services for customers across all areas of the business, while supporting our people through these unprecedented times. The ability to quickly evolve our operations during this time along with good performances from some areas in our business led to a very strong result in this challenging year.



Environmental Sustainability

In November 2019 we formally adopted an Environmental Sustainability Policy and currently have several projects underway to improve our impact to the environment.

Landfill reduction and waste diversion

We are working to ensure recycling is at peak capacity in all areas of the business.

One project achieved a reduction of 143,000 disposable plastic cups going to landfill annually.

Travel

We have a goal to reduce non-essential travel by 40% through using video conferencing options whenever possible. Our people flew 5,843,546 kilometres this year and we offset 1379.9 carbon tonnes through the Air New Zealand Certified Fly Neutral Programme.

Vehicles

We implemented a strategy to reduce vehicle carbon emissions from our fleet of vehicles that average 20,000 Kilometres per day. We are updating our fleet with Hybrid vehicles which have average reduction of carbon emissions of 30%. During this year we purchased 26 hybrid vehicles equating to 9% of our fleet, with a commitment to purchase another 43 Hybrid vehicles over the next six months.

The New Zealand Workplace Health and Safety Awards 2020



Quenten Higgan, GIS Analyst from Hastings, is a finalist in the Innovation category of the 2020 New Zealand Workplace Health and Safety Awards for the NZ Alerts Dashboard he created.

Having a large fleet of vehicles is a big health and safety risk for AsureQuality. The NZ Alerts Dashboard provides concise and up-to-date information which enables our drivers to make good decisions as they plan their journeys. It collates data from many different sources into one very accessible dashboard providing information on weather, road hazards and more. The Award winners will be announced at a presentation held in November 2020.

Board of Directors

AsureQuality's Board of Directors have been selected from a diverse range of backgrounds and abilities to ensure we are governed effectively, and continue to build on our success in the fields of food assurance and biosecurity.



Dr Alison Watters was appointed to the Board in May 2016 and the Chair role in November 2019. Alison is an elected Board Director for Livestock Improvement Corporation Ltd and sits on the Board of the High Value Nutrition National Science Challenge. Her previous roles include Director of Human Nutrition at Massey University and Technical Manager for Fonterra, during which time she was involved in commercialising food innovation internationally. Alison and her husband own a dairy farm in the Wairarapa and she is a strong advocate for the continued success of the food and fibre sector.

Paul McGilvary was appointed to the Board in May 2017. He is currently Chairman of Maui Milk and Southern Cross Genetics, and a Director of Waikato Milking Systems. He previously held governance roles within the science, food, dairy and infrastructure industries. Paul's previous roles have been across a diverse range of industries and have included CEO of HortResearch, and Managing Director of NZ Milk Products (Europe). Most recently, he was the Chief Executive Officer of Tatura Dairy Company for almost nine years until January 2017. Paul is a member of the New Zealand Institute of Directors. Paul commenced as Deputy Chair on 1 April 2020.



Margot Buick was appointed to the Board in November 2013. She has over 25 years' experience as a director of public and not-for-profit companies and is a Fellow, and past President, of the Institute of Food Science and Technology. She has a background in food science and technology, particularly in R&D, food production and processing, and extensive product and business development experience. Margot is a member of the New Zealand Institute of Directors.

Steve Murray was appointed to the Board in May 2014. He is the CEO of Tuaropaki Trust which participates in energy generation, food production and the telecommunications sectors. He has a broad range of governance and management expertise gained from time as a Partner in IBM's Global Business Consulting, Managing Director of EDS New Zealand and as CEO of Tainui Group Holdings. He has also held senior executive roles overseas where he gained business experience in IT, communications, energy, banking and financing, aviation, merger and acquisitions and supply chain.



Bruce Scott was appointed to the Board in May 2015. He is a director of finance companies in Australia and provides strategic agri-business services internationally. His international expertise includes board representation, and leading diverse and multi-cultural workforces that has taken him to the Middle East, Russia and the Pacific. He is a member of Chartered Accountants Australia and New Zealand and Chartered member of the NZ Institute of Directors. Bruce has 25 years' executive management experience in FMCG, rural servicing, agri-business, shipping, fuels, and fishing sectors that includes roles as CEO of Tegel Foods Limited, and Chairman of the NZ Poultry Association.

Alison Posa was appointed to the Board in January 2019. She has over 25 years' experience in finance roles, as a CFO and non-executive director in multi-national environments. Alison has experience in finance, strategy, risk management, governance of businesses across multiple countries and leading turnaround growth strategies in complex environments. Her previous roles have been across FMCG, Forestry and Pulp and Paper, and include roles in the food industry such as Director Finance Controlling – Asia, Middle East and Africa for Mondelez International plus CFO roles with Fonterra Brands and Kraft Foods. Alison is a non-executive director of City Forests Ltd and is a Chartered Accountant and a Chartered Member of the Institute of Directors.



Jan Hilder was appointed to the Board in November 2019. Originally trained as a Systems Engineer with IBM, Jan has over 30 years' experience in senior executive and governance roles. Her previous roles have been in the healthcare, insurance, finance, IT and manufacturing sectors. She has considerable experience in business transformation, technology strategy, risk management and mitigation planning. Jan founded and led an award winning NZ based software development company supplying systems to banks and insurance companies, which was successfully operating in New Zealand, Australia, Hong Kong and the United Kingdom at the time of its sale to a competitor.

Janine Smith was appointed to the Board in November 2010. She has been a company director for over 20 years and is a founding Principal of The Boardroom Practice Limited, Chair of REANNZ, a Council Member at AUT, the only independent member of Fonterra's Governance Development Committee, President of the London Business School alumni Auckland chapter and a well-known judge of business awards. She has held a number of other non-executive independent board positions as director and chair in public listed companies, State-Owned Enterprises, private companies and with companies in the arts and education sectors. Janine was acknowledged in the 2015 New Year's Honours List receiving an MNZM for services to corporate governance. Janine retired from the Board on 31 October 2019 after nine years of service.



Corporate Governance Statement

The Board of Directors is responsible for corporate governance. Corporate governance includes the direction of the Company, accountability of the Board to shareholders, the Company's performance, and compliance with laws and regulations.

The following is an overview of the main corporate governance practices which ensure effective management, statutory obligations and best practice are met.

Shareholder Relationship

AsureQuality is a limited liability company and a State-Owned Enterprise with its shares held by two Ministers on behalf of the Crown, the Minister for State-Owned Enterprises and the Minister of Finance.

Under the State-Owned Enterprises Act 1986, the principal objective of a State-Owned Enterprise is to operate as a successful business which is:

- As profitable and efficient as comparable businesses not owned by the Crown
- A good employer
- An organisation which exhibits a sense of social responsibility having regard to the interests of the communities in which it operates, and by endeavouring to accommodate or encourage those interests when able to do so

AsureQuality is required to provide its shareholders with an annual business plan, annual budget, a Statement of Corporate Intent and quarterly reports on performance relative to the objectives set out in the business plan. The unaudited half-year financial statements, audited year-end financial statements and Statement of Corporate Intent are tabled in Parliament.

The Role of the Board of Directors

The Directors are responsible for the governance of AsureQuality and its subsidiaries. The Board's principal responsibilities include:

- Ensuring that the Company goals are clearly established and that the strategies are in place for achieving them (such strategies being expected to originate from management in the first instance)
- Establishing policies for strengthening the performance of the Company including ensuring that management is proactively seeking to build the business through innovation, initiative, technology, new products and the development of its business capital
- Monitoring the performance of management
- Appointing the CEO, setting the terms of the CEO's employment contract and the Company's remuneration policy
- Deciding on whatever steps are necessary to protect the Company's financial position and the ability to meet its debts and other obligations when they fall due
- Ensuring that the Company's financial statements are true and fair and otherwise conform with law
- Ensuring that the Company adheres to high standards of ethics, corporate behaviour and corporate social responsibility
- Ensuring that the Company has appropriate risk management and regulatory compliance policies in place
- Ensuring a healthy and safe workplace for all staff

The Board supports the values, principles and practices set out in the "Code of Practice for Directors" issued by the Institute of Directors in New Zealand. These include the expectations that Directors will:

- Act honestly and with integrity
- Comply with the law
- Avoid conflicts of interest
- Use company assets responsibly and in the best interest of the Company
- Be responsible and accountable for their actions
- Act in accordance with their fiduciary duties

Policies and procedures are regularly reviewed to ensure

integrity standards within the organisation are maintained, and where appropriate, enhanced.

The orderly conduct and control of the business depends on effective and responsible delegation of authority. The Board has a formal delegation of authority policy establishing authority to the CEO and management. This policy establishes parameters and limits within which management can commit AsureQuality to a transaction or approve spending. These limits are reviewed annually.

Appointment of Directors and Composition of Board

AsureQuality's constitution sets out policies and procedures for the operation of the Board, including the appointment and removal of Directors. Directors are appointed by the shareholding Ministers; the Minister of Finance and the Minister for SOEs. Under the constitution Directors may be appointed for a fixed term not exceeding three years, and shareholding Ministers may choose to renew any such appointments for a further fixed term. The Ministers also appoint the Chair and Deputy Chair. All Directors are non-executive independent Directors.

The Chair of the Board's role is to manage the Board effectively, to provide leadership to the Board and to interface with the CEO.

Board Meetings

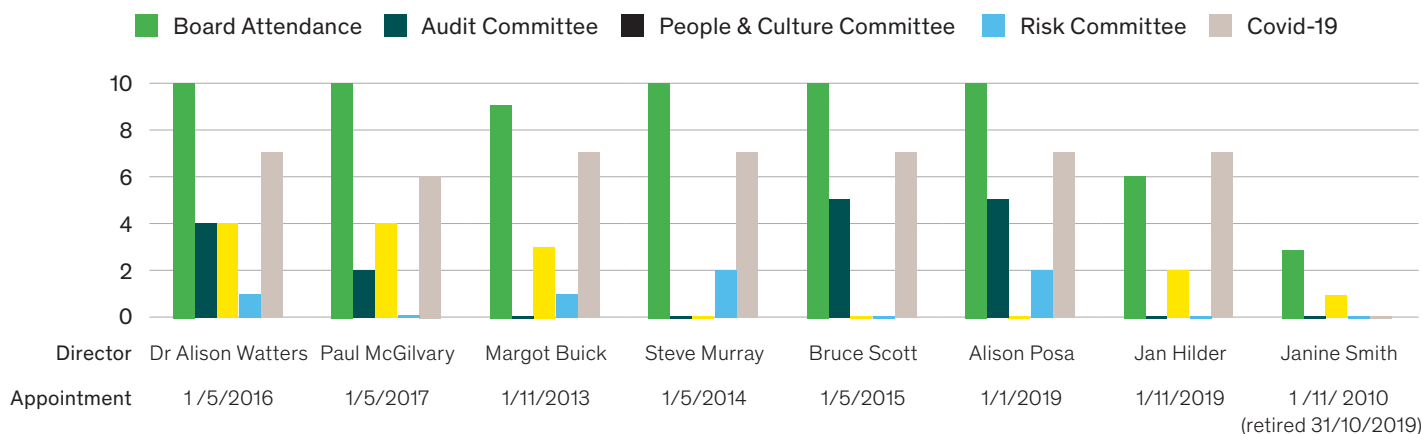
The Chair, with the assistance of the CEO, establishes the agenda for each Board meeting to ensure proper coverage of key issues. Each Director is able to request items for the agenda.

The Directors receive comprehensive information on AsureQuality's operations before each meeting and have unrestricted access to any other information they require. The CEO and senior executives attend each meeting to answer questions and to assist the Directors in their understanding of the issues facing AsureQuality and the performance of the Company. The Board and its committees also meet in confidential sessions without management present. These sessions deal with management performance and remuneration issues, Director performance process, and discussions with the external auditors to promote a robust independent audit process.

In line with best practice, the Board undertook a Board Review by an external independent advisor.

For the year ended 30 June 2020 the Board met for 10 Board meetings. During the COVID-19 lockdown period, the Board also met weekly specifically around COVID-19 and its impact to business operations. Details of attendance at Board and Committee meetings are set out in the following table.

Board Meeting Attendance for the year ended 30 June 2020



Board Committees

The Board has three formally constituted committees. The Board reviews the membership and terms of reference for the committees annually.

Audit Committee

The Audit Committee has authority to recommend to the Board and met five times in the year ended 30 June 2020. The objective of the Committee is to recommend the principles and standards with respect to internal controls, accounting policies and the nature, scope, objectives and functions of internal and external audit. The Committee will assist the Board in producing accurate financial statements in compliance with the appropriate legal requirements and accounting standards. The Committee comprised Bruce Scott (Chair), Janine Smith (retired from Board October 2019), Paul McGilvary (retired from committee November 2019), Dr Alison Watters (from November 2019) and Alison Posa.

People and Culture Committee

The People and Culture Committee has authority to recommend to the Board and met four times in the year ended 30 June 2020. The objective of the Committee is to assist the Board on remuneration and performance management policies, procedures relating to the CEO and senior management and their implementation, and health and safety. The Committee comprised Margot Buick (Chair until February 2020 then retired from Committee), Paul McGilvary (Chair from February 2020), Janine Smith (retired from Board October 2019), Dr Alison Watters and Jan Hilder (from November 2019).

Risk Committee

The Risk Committee has authority to recommend to the Board and met twice in the year ended 30 June 2020. The objective of the Committee is to recommend risk management strategy, policy and process to the Board as well as making recommendations on specific issues. The Committee will also assist the Board in ensuring that appropriate policies are in place regarding the impartiality of AsureQuality's certification activities. The Committee comprised Dr Alison Watters (Chair until January 2020 then retired from Committee), Alison Posa (Chair from November 2019), Margot Buick and Steve Murray.

Directors' Remuneration

Each year shareholding Ministers advise the Board of the total amount of fees which may be allocated to Directors of AsureQuality. The allocation of those fees in respect of the year ended 30 June 2020 is included in the statutory disclosure information.

Risk Management

The Board has developed a rigorous process for risk management and internal control. AsureQuality has developed a comprehensive risk management framework which is reviewed for approval by the Board on an annual basis. The Company's management actively participates in the identification, assessment, and monitoring of new and existing risks. Particular attention is given to the market risks that could impact on AsureQuality.

Audit

In accordance with Section 29 of the Public Finance Act 1989, the Auditor General is required to express an opinion on the Group's financial statements. Pursuant to Section 15 of the Public Audit Act 2001, the Auditor General has appointed Graeme Edwards of KPMG to undertake this audit on his behalf. The Audit Report is set out in the Financial Statements. The Board has adopted a strict policy to maintain the independence of the external auditor with their work limited to external audit assurance services only.

During the year Grant Thornton acted as internal auditor to monitor the Company's internal control systems, risk management processes and the integrity of the financial information reported to the Board. The Board sets the internal audit programme for the internal auditor.

Both the internal auditor and the external auditor have unrestricted access to the Audit Committee and to the Board.

Corporate Social Responsibility (CSR)

The Board recognises that AsureQuality has obligations under the State-Owned Enterprises Act to be a good employer, and to exhibit a sense of social responsibility by having regard to the interests of the communities in which it operates, and by endeavouring to accommodate or encourage these when able to do so. This means conducting business in a responsible fashion, including operating with a high level of business ethics. AsureQuality's CSR philosophies are embedded in the Company's Vision and Values statements, and are reflected in how the Company operates across all activities on a day-to-day basis.

AsureQuality's approach to corporate social responsibility focuses on three broad strategic objectives:

- Reducing the Company's environmental impact
- Being a good employer
- Encouraging social and community involvement and support

AsureQuality has identified a number of specific programmes and initiatives aimed at contributing to the achievement of these objectives. For example: reducing the Company's carbon footprint, supporting staff who suffer hardship, and establishing a staff volunteer programme.

Conflicts of Interest

The Board has adopted a policy that prohibits any Director providing services, in any capacity, to the Company except with the prior approval of shareholding Ministers. All Directors are required to disclose any conflicts of interest or if they have an interest in any transaction, they will not be entitled to participate in the discussion or to vote in relation to the transaction. To facilitate the disclosure of interests and identification of any actual or perceived conflicts of interests, the Company's Disclosure of Interests Register is tabled and reviewed at the beginning of each Board meeting.

Ethical Behaviour

The Board has adopted a number of policies to provide guidance to Directors, management and staff as to the expected standard of behaviour in conducting the business of the Company. These include policies covering drug and alcohol abuse, conflicts of interest, disclosure of information, personal and entertainment expenses for both Directors and staff, the treatment of fraudulent actions, protected disclosures, harassment, privacy, unsolicited electronic messages and the receipt of gifts.

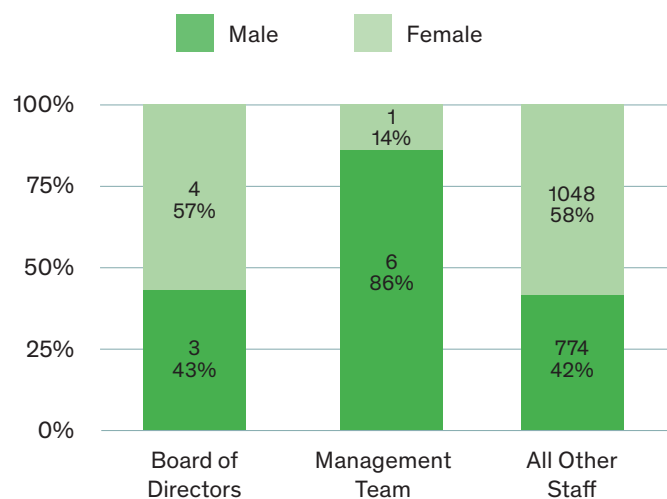
Diversity

AsureQuality seeks to create an integrated and inclusive culture, which acknowledges, respects and values the varied perspectives different people and cultures bring to the workplace.

All existing and prospective staff are respected and treated equally regardless of gender, ethnicity, age, religious beliefs, marital status, culture, sexual orientation, political opinion, employment status or physical ability.

AsureQuality's recruitment and selection process aims to ensure that selection reflects open competition (equitably on merit) and equal employment opportunity.

Directors and Staff by Gender as at 30 June 2020



Management Team

We are deeply connected to our partners and dedicated to helping Aotearoa shape a better food world. Our management team leads through strong and inspirational leadership. They have a strategic commitment to invest in world-class facilities, technology and people, to ensure that we remain leaders in our field, helping our partners take their products to the world.



John McKay, Chief Executive Officer joined AsureQuality in June 2014 with a background in international business. His previous role was CEO of Hansells Food Group. He gained international business experience in Asia, Latin America and Europe which included the roles of Global Brands Director for Fonterra based in Singapore, and Marketing Manager (Europe) for American Express. He has experience working for and forming Joint Ventures, having worked with Fonterra's JV partners in Venezuela and Taiwan. He is passionate about agribusiness and is personally connected with the sector as part owner of a dairy and beef farming business and being raised on a dairy farm in Northland.

Alastair de Raadt, Group Director Business Development and Marketing joined AsureQuality in October 2014, having previously worked as MD of Mondelez New Zealand (formerly Cadbury). Prior to that he spent over 20 years in general management, marketing, and sales roles in many countries across Oceania, the Indian Sub-Continent, Central America, the Caribbean, and Latin America. He is passionate about the food industry and proud of the role that AsureQuality plays in building and protecting consumer confidence in the food we eat.



Jeremy Hood, Chief Financial Officer joined AsureQuality in October 2015. His previous roles include seven years as Chief Financial Officer of DairyNZ, Finance Manager at Dexcel and various finance and accounting roles at Fonterra and L'Oréal in the United Kingdom. He also has previous experience working in the manufacturing sector. He is an Associate Chartered Accountant of Chartered Accountants Australia and New Zealand and a member of the Institute of Directors. Jeremy grew up on a family farm in Paengaroa and has farming interests in New Zealand and overseas.

Emma Bulter, General Manager People and Culture joined AsureQuality in January 2017. Emma's team supports our people to be able to do their work safely and feel satisfied that they have the ability and environment to achieve great things. She has led People and Culture teams in a number of companies, most recently as GM Human Resources Oceania Healthcare Ltd and NZ Bus Ltd. Her previous experience has been gained in largely transportation and healthcare sectors. She enjoys the food sector and the role that AsureQuality plays in providing quality assurance to people every day.



Brian Watson, Group Manager Testing Services joined AsureQuality in October 2012 as Group Manager Laboratories and is responsible for the Auckland, Wellington and Christchurch Laboratories as well as our Diagnostics Manufacturing facility in Australia. Brian is a graduate director of AICD and has 30 years' experience in senior management roles in commercial testing companies. He was formerly the CEO of Bureau Veritas/NZ Laboratory Services (NZLABS).

Alan Robson, Group Manager Inspection and Certification joined AsureQuality in October 1999 and has held both executive and business manager positions within the organisation. His career has mostly been associated with the primary sector where he has held a range of technical manager, general manager and operational management positions, working within or supporting the wider horticultural and arable farming sectors, as well as the pipfruit, crop seed and meat industries.



Darren Wilson, Chief Digital Officer joined AsureQuality in May 2013 as Chief Information Officer. He has a passion for technology and how it can enable people to add value and take advantage of new opportunities. As Chief Digital Officer, he leads our digital strategy and actively drives new ways to engage and improve how customers experience AsureQuality's services.

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PROFIT OR LOSS

for the year ended 30 June

		2020	2019
	NOTE	\$000	\$000
REVENUE	2	255,922	254,028
Employee benefit expenditure		(143,968)	(129,392)
Consumables		(20,756)	(18,807)
Contractors and subcontractors		(22,141)	(34,126)
Transportation expenses		(11,373)	(11,759)
Rental and operating lease costs	9	(1,463)	(5,232)
Other expenses	3	(20,506)	(21,310)
OPERATING EXPENSES		(220,207)	(220,626)
Depreciation and amortisation		(9,136)	(5,415)
Impairment loss on revalued assets		-	(2,505)
Finance costs (net)	4	(1,866)	(1,024)
Gain on sale of subsidiaries	10	-	7,213
Share of profit of associates and joint ventures	10	2,308	1,360
PROFIT BEFORE INCOME TAX		27,021	33,031
Income tax expense	5	(7,064)	(7,095)
PROFIT FOR THE YEAR		19,957	25,936
PROFIT FOR THE YEAR ATTRIBUTABLE TO:			
Equity holders of the parent		19,864	25,988
Non-controlling interest		93	(52)
		19,957	25,936

The accompanying notes and accounting policies form part of these financial statements.

OTHER COMPREHENSIVE INCOME

for the year ended 30 June

		2020	2019
	NOTE	\$000	\$000
PROFIT FOR THE YEAR		19,957	25,936
OTHER COMPREHENSIVE INCOME NET OF TAX			
Items that may be reclassified subsequently to profit or loss:			
Net change in land and buildings revaluation reserve	7	-	6,411
Translation of foreign operations	15	834	(663)
TOTAL OTHER COMPREHENSIVE INCOME NET OF TAX		834	5,748
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		20,791	31,684
ATTRIBUTABLE TO			
Equity holders of the parent		20,698	31,736
Non-controlling interest		93	(52)
		20,791	31,684

The accompanying notes and accounting policies form part of these financial statements.

STATEMENT OF CHANGES IN EQUITY

for the year ended 30 June

		SHARE CAPITAL	REVALUATION RESERVE	TRANSLATION RESERVE	RETAINED EARNINGS	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	NON- CONTROLLING INTEREST	TOTAL EQUITY
	NOTE	\$000	\$000	\$000	\$000	\$000	\$000	\$000
BALANCE AT 30 JUNE 2018		22,100	9,614	137	25,678	57,529	95	57,624
Change in accounting policy	1	-	-	-	(853)	(853)	-	(853)
RESTATED TOTAL EQUITY AT 1 JULY 2018		22,100	9,614	137	24,825	56,676	95	56,771
Profit for the year		-	-	-	25,988	25,988	(52)	25,936
Other comprehensive income		-	6,411	(663)	-	5,748	-	5,748
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		-	6,411	(663)	25,988	31,736	(52)	31,684
Capital contribution by non-controlling interest in subsidiary		-	-	-	-	-	10	10
Elimination of non-controlling interest in subsidiary		-	-	-	-	-	(53)	(53)
DIVIDENDS	15	-	-	-	(7,000)	(7,000)	-	(7,000)
TOTAL TRANSACTIONS WITH OWNERS		-	-	-	(7,000)	(7,000)	(43)	(7,043)
BALANCE AT 30 JUNE 2019		22,100	16,025	(526)	43,813	81,412	-	81,412
Profit for the year		-	-	-	19,864	19,864	93	19,957
Other comprehensive income		-	-	834	-	834	-	834
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		-	-	834	19,864	20,698	93	20,791
Acquisition of non-controlling interest in subsidiary	10	-	-	-	-	-	830	830
Dividends	15	-	-	-	(16,900)	(16,900)	-	(16,900)
TOTAL TRANSACTIONS WITH OWNERS		-	-	-	(16,900)	(16,900)	830	(16,070)
BALANCE AT 30 JUNE 2020		22,100	16,025	308	46,777	85,210	923	86,133

The accompanying notes and accounting policies form part of these financial statements.

STATEMENT OF FINANCIAL POSITION

as at 30 June

	NOTE	2020 \$000	2019 \$000
CURRENT ASSETS			
Cash and cash equivalents		3,111	3,131
Trade and other receivables	6	36,635	42,556
Inventories		8,538	4,454
TOTAL CURRENT ASSETS		48,284	50,141
NON-CURRENT ASSETS			
Property, plant and equipment	7	37,957	35,405
Intangible assets	8	8,363	5,239
Right-of-use assets	9	12,351	-
Investments in associates and joint ventures	10	46,358	42,855
Deferred income tax assets	5	5,449	4,774
TOTAL NON-CURRENT ASSETS		110,478	88,273
TOTAL ASSETS		158,762	138,414
CURRENT LIABILITIES			
Trade and other payables	11	33,133	31,813
Borrowings	12	2,500	-
Current lease liabilities	9	2,004	-
Derivative financial instruments	13	548	454
Current income tax liabilities		3,902	5,865
TOTAL CURRENT LIABILITIES		42,087	38,132
NON-CURRENT LIABILITIES			
Borrowings	12	15,733	15,275
Non-current lease liabilities	9	10,680	-
Payables	11	4,129	3,595
TOTAL NON-CURRENT LIABILITIES		30,542	18,870
TOTAL LIABILITIES		72,629	57,002
EQUITY			
Equity attributable to equity holders of the parent		85,210	81,412
Non-controlling interest		923	-
TOTAL EQUITY		86,133	81,412
TOTAL LIABILITIES AND EQUITY		158,762	138,414

The Board of Directors of AsureQuality Limited authorised these financial statements for issue on 25 August 2020.



Dr Alison Watters
Chair



Bruce Scott
Chair Audit Committee

The accompanying notes and accounting policies form part of these financial statements.

STATEMENT OF CASH FLOWS

for the year ended 30 June

	NOTE	2020 \$000	2019 \$000
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		262,763	250,706
Payments to suppliers and employees		(223,907)	(217,754)
Interest paid net of interest and dividends received		(1,668)	(1,031)
Income tax paid		(9,738)	(4,982)
NET CASH GENERATED FROM OPERATING ACTIVITIES		27,450	26,939
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(6,740)	(6,096)
Purchase of intangibles		(552)	(755)
Capital contribution by non-controlling interest in subsidiary		-	10
Acquisition of investment in subsidiary	10	(3,102)	-
NET CASH USED IN INVESTING ACTIVITIES		(10,394)	(6,841)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings		2,958	(14,938)
Dividend paid to shareholder		(16,900)	(7,000)
Lease principal payments		(3,146)	-
NET CASH USED IN FINANCING ACTIVITIES		(17,088)	(21,938)
NET INCREASE IN CASH		(32)	(1,840)
Cash and cash equivalents at beginning of the year		3,131	5,159
Exchange gains on cash balances		12	(188)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		3,111	3,131
Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.			
RECONCILIATION OF THE PROFIT FOR THE YEAR WITH CASH FLOWS FROM OPERATING ACTIVITIES			
PROFIT AFTER TAX FOR THE YEAR		19,957	25,936
ADJUSTMENTS FOR:			
Depreciation and amortisation		9,136	5,415
Impairment loss on revalued assets		-	2,505
Gain on sale of subsidiaries	10	-	(7,213)
Share of profit of associates and joint ventures	10	(2,308)	(1,360)
Other non-cash movements		(300)	(760)
NON-CASH MOVEMENTS		6,528	(1,413)
IMPACT OF CHANGES IN WORKING CAPITAL			
Trade and other receivables		6,032	(3,697)
Income tax		(1,999)	3,523
Trade and other payables		1,016	2,701
Inventories		(4,084)	(111)
WORKING CAPITAL MOVEMENTS		965	2,416
NET CASH GENERATED FROM OPERATING ACTIVITIES		27,450	26,939

The accompanying notes and accounting policies form part of these financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

1. BASIS OF ACCOUNTING

REPORTING ENTITY

AsureQuality Limited is a company registered under the Companies Act 1993 and is a company incorporated and domiciled in New Zealand.

The consolidated financial statements presented are for the AsureQuality Limited Group ("AsureQuality" or "the Group") as at, and for the year ended 30 June 2020.

The Group comprises AsureQuality Limited and its subsidiaries, and its investments in associates and joint ventures. The Group provides food quality assurance and biosecurity services and manufactures and sells animal diagnostic products. During the year it operated in New Zealand, Australia, and South East Asia.

The ultimate shareholder of the Group is the Minister of Finance and Minister of State-Owned Enterprises on behalf of the Crown.

STATEMENT OF COMPLIANCE

The financial statements comply with New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable Financial Reporting Standards as appropriate for Tier 1 for-profit entities. The financial statements also comply with International Financial Reporting Standards ("IFRS").

The financial statements were approved by the Board of Directors on 25 August 2020.

BASIS OF PREPARATION

These financial statements have been prepared in accordance with the Companies Act 1993, and the State-Owned Enterprises Act 1986 and generally accepted accounting practice in New Zealand ('NZ GAAP') as appropriate to Tier 1 for-profit entities.

AsureQuality's management consider that the impact of COVID-19 will have no material impact on its ability to operate for the next twelve months and believe that it remains appropriate to prepare the financial statements on a going concern basis.

The financial statements are prepared on the historical cost basis, except for certain financial instruments. Financial derivatives are carried at fair value.

The financial statements are presented in New Zealand dollars (\$), rounded to the nearest thousand, which is the Group's presentation currency.

Items included in the financial statements of each of the Group's entities are recognised using the currency of the primary economic environment in which the entity operates (the functional currency). The functional currency of operations in New Zealand is NZ\$, Australia is AU\$ and South East Asia is SG\$.

The statements of profit or loss, other comprehensive income, cash flows and changes in equity are stated exclusive of GST. All items in the statement of financial position are stated exclusive of GST with the exception of trade receivables and trade payables, which include GST.

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

AsureQuality's management is required to make judgements, estimates and apply assumptions that affect the amounts reported in the financial statements. They have based these on historical experience and various other factors that they believe to be reasonable under the circumstances. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in the future periods affected.

Accounting policies, and information about judgements, estimations and assumptions that have had a significant effect on the amounts recognised in the financial statements are disclosed in the relevant notes as follows:

- Deferred tax recognition (Note 5)
- Property, plant and equipment valuation (Note 7)
- Impairment and valuation of goodwill (Note 8)
- Leases (Note 9)
- Consolidation basis and classification of investments (Note 10)
- Valuation of retirement and long-service leave (Note 11)
- Impairment of trade receivables (Note 14)

SIGNIFICANT ACCOUNTING POLICIES

a) Comparatives

When presentation or classification of items in the financial statements is amended or accounting policies are changed voluntarily, comparative figures are restated to ensure consistency with the current period unless it is impracticable to do so. There were no changes to comparatives in these financial statements.

b) New and amended accounting standards adopted

NZ IFRS 16 Leases

The Group adopted NZ IFRS 16 Leases for the first time from 1 July 2019. The new standard requires a lessee to recognise a lease liability reflecting the future lease payments and a 'right-of-use asset' for substantively all lease contracts. Included is an optional exemption for certain short-term leases and leases of low-value assets. Interest on the lease liability and depreciation charges on the right-of-use assets replace the operating expenses that were incurred under NZ IAS 17.

The Group adopted NZ IFRS 16 using the modified retrospective approach with the right-of-use (ROU) asset being equal to the lease liability at commencement date for all existing leases at 1 July 2019. The Group has made use of the practical expedient available on transition to NZ IFRS 16 not to reassess whether a contract is or contains a lease. Accordingly, the definition of a lease in accordance with NZ IAS 17 will continue to be applied to those leases entered or modified before 1 July 2019. Comparative numbers have not been restated.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

The ROU assets are subsequently depreciated using the straight line method over the shorter of the estimated useful lives of the ROU assets or the remaining estimated lease term. The estimated useful lives of ROU assets are determined on the same basis as similar owned assets within property, plant and equipment. The lease liabilities are initially measured at the present value of the unpaid lease payments at commencement date, discounted using the Group's incremental borrowing rate.

Lease incentives are recognised as part of the measurement of the ROU assets and lease liabilities whereas under NZ IAS 17 they resulted in the recognition of a lease incentive liability, amortised as a reduction of rental expense on a straight-line basis.

Under NZ IFRS 16, ROU assets are tested for impairment in accordance with NZ IAS 36 Impairment of Assets. This replaces the previous requirements to recognise a provision for onerous lease contracts.

TOTAL

\$000

RECONCILIATION OF LEASE COMMITMENTS TO LEASE LIABILITIES:

Operating lease commitments disclosed as at 30 June 2019	9,610
AS AT 1 JULY 2019	
Discounted at the incremental borrowing rate at the date of initial application	8,948
Add: Property different treatment of extension and termination options	7,870
Less: Service component of vehicle leases included in lease commitments	(947)
Less: Short-term leases included in lease commitments	(420)
LEASE LIABILITIES RECOGNISED AT 1 JULY 2019	15,451

The Group held no finance leases at 30 June 2019.

The impact of the adoption of NZ IFRS 16 on the statement of cash flows for the year ended 30 June 2020:

Under NZ IFRS 16, lessees must present cash paid for the interest portion of lease liabilities as operating activities and cash payments for the principal portion of lease liabilities, as part of financing activities. Under NZ IAS 17, all lease payments on operating leases were presented as part of cash flows from operating activities.

For the year ending 30 June 2020 the net cash generated by operating activities has increased by \$3,146,000 and net cash used in financing activities increased by the same amount. Comparative numbers have not been restated. The adoption of NZ IFRS 16 did not have an impact on net cash flows.

Note 9 provides further information on the impact of the Group adopting NZ IFRS 16.

All other mandatory amendments to accounting standards have been adopted by the Group, with no material impact on the Group financial statements.

OTHER ACCOUNTING POLICIES

All other accounting policies are included with the applicable note.

CHANGES IN ACCOUNTING POLICIES

Accounting policies have been consistently applied to all periods presented in these financial statements, with the exception of the accounting policies for Leases which have changed as disclosed above and in note 9.

In the prior financial year a net \$853,000 adjustment for the cumulative effect of previously recognised work in progress against retained earnings was recognised on the 1st July 2018 as a result of the adoption of NZ IFRS 15.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

2. REVENUE

POLICY

The Group recognises revenue from the following major sources:

- Testing services
- Inspection and Certification services
- Specialist services, including diagnostics product contract manufacturing and distribution, proficiency testing and food advisory services.

Revenue is measured based on the consideration to which the Group expects to be entitled in a contract with a customer and excludes amounts collected on behalf of third parties. The Group recognises revenue when it transfers control of a product or service to a customer.

Testing services

The Group provides food and contaminant testing services. Revenue is recognised as testing services are completed.

Inspection and Certification services

The Group provides independent audit, inspection, verification and certification against domestic and international regulatory and retailer standards. Biosecurity readiness, capability, incursion response and surveillance services are provided under agreement with New Zealand's Ministry for Primary Industries. Such services are recognised as a performance obligation satisfied over time. Revenue is recognised for these inspection and certification services based on the stage of completion of the contract.

Specialist services

The Group contract manufactures diagnostic products and distributes specialist veterinary test kits for use in disease management. Revenue is recognised when the control of the goods has transferred, being at the point the goods have been shipped to the customer. A receivable is recognised by the Group when the goods are delivered to the customer as this represents the point in time at which the right to consideration becomes unconditional, as only the passage of time is required before payment is due.

The Group also provides proficiency testing and food advisory services. Revenue is recognised as services are completed.

	NOTE	2020 \$000	2019 \$000
DISAGGREGATION OF THE GROUP'S REVENUE FROM CONTRACTS WITH CUSTOMERS:			
Testing services		74,179	73,476
Inspection and certification		168,692	167,716
Specialist services		13,051	12,836
		255,922	254,028

3. OTHER OPERATING EXPENSES

Other operating expenses include donations of \$37,000 (2019: \$9,000).

4. FINANCE COSTS (NET)

Interest expense on borrowings		(829)	(1,013)
Interest expense on lease liabilities		(842)	-
Net foreign exchange (losses)/gains		(110)	348
Interest income on short-term bank deposits		9	17
Movement of derivatives held at fair value through profit or loss	13	(94)	(376)
TOTAL		(1,866)	(1,024)

POLICIES

Finance costs (net) include interest expense on borrowings and interest income on funds invested which are recognised using the effective interest rate method and the movement of derivatives held at fair value through profit or loss.

Borrowing costs directly attributable to the acquisition or construction of qualifying assets are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. A qualifying asset is defined as an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. The Group has defined substantial time as being in excess of six months. There were no assets which met this criteria in the current year (2019: NIL).

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

	2020	2019
NOTE	\$000	\$000
5. TAXATION		
CURRENT TAXATION EXPENSE		
Current year	7,844	8,505
Adjustment in respect of prior years	(117)	-
DEFERRED TAXATION EXPENSE		
Origination and reversal of temporary differences	(951)	(1,406)
Adjustment in respect of prior years	288	(4)
INCOME TAX EXPENSE	7,064	7,095
RECONCILIATION OF EFFECTIVE TAX RATE		
The prima facie income tax expense on pre-tax accounting profit from operations reconciles to the income tax expense in the financial statements as follows:		
Profit from operations	27,021	33,031
Prima facie income tax @ 28%	7,566	9,249
Effect of tax rates in foreign jurisdictions	28	17
Non-deductible or non-assessable items	(663)	(2,183)
Current period tax losses not recognised/(tax benefit of previously unrecognised tax losses)	(64)	-
Change in recognised deductible temporary differences	26	16
Under/(over) provision in prior years	171	(4)
TOTAL INCOME TAX EXPENSE	7,064	7,095
INCOME TAX RECOGNISED DIRECTLY IN EQUITY		
Income tax on income and expenses recognised directly in equity	(12)	214
IMPUTATION CREDITS DIRECTLY AND INDIRECTLY AVAILABLE TO SHAREHOLDERS AS AT 30 JUNE 2020 ARE:		
Parent	21,839	19,032
Subsidiaries	546	421
	22,385	19,453

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

5. TAXATION (CONTINUED)

	PROPERTY, PLANT & EQUIPMENT	EMPLOYEE ENTITLEMENTS	OTHER	TOTAL
	\$000	\$000	\$000	\$000
DEFERRED TAX ASSETS AND LIABILITIES				
Balance at 1 July 2018	292	2,914	372	3,578
Recognised in the profit in respect of prior years	-	4	-	4
Recognised in profit	798	336	272	1,406
Recognised in other comprehensive income	(214)	-	-	(214)
BALANCE AT 30 JUNE 2019	876	3,254	644	4,774
Recognised in the profit in respect of prior years	-	(162)	(126)	(288)
Recognised in profit	34	917	-	951
Recognised in other comprehensive income	11	1	-	12
BALANCE AT 30 JUNE 2020	921	4,010	518	5,449

POLICIES

Income tax expense comprises current and deferred tax and is calculated using rates enacted or substantially enacted at balance date.

Current and deferred tax is recognised in profit or loss unless the tax relates to items in other comprehensive income, in which case the tax is recognised as an adjustment in other comprehensive income against the item to which it relates.

Deferred tax is recognised using the liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or subsequently enacted at the reporting date.

A deferred tax asset is recognised to the extent that it is probable that sufficient future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

JUDGEMENTS

Obtaining the benefits of the deferred tax balance is dependent upon deriving sufficient assessable income, meeting conditions for deductibility and complying with relevant tax legislation.

The value, and use of income tax offsets and tax losses within the Group, are subject to statutory requirements being met.

Deferred tax in relation to the New Zealand and Australian taxation jurisdictions has been recognised as an asset as the Directors consider that there will be sufficient taxable income in the future to obtain the benefits.

There are no tax losses not recognised as future tax benefits in the financial statements in the current year (2019: NIL).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

6. TRADE AND OTHER RECEIVABLES

		2020	2019
	NOTE	\$000	\$000
Trade receivables		35,047	40,735
Impairment provision	14	(384)	(209)
Prepayments		1,398	1,285
Receivables from associate and joint venture	17	574	745
		36,635	42,556

POLICIES

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

Discounting is not applied to receivables where collection is expected to occur within the next 12 months.

The movement in the amount of the provision is recognised through profit or loss. When a trade receivable is uncollectible, it is written off against the provision account for trade receivables. Subsequent recoveries of amounts previously written off are credited in profit or loss. The maximum exposure to credit risk at the reporting date is the higher of the carrying value and fair value of each receivable. Refer to note 14 for credit risk information.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

7. PROPERTY, PLANT AND EQUIPMENT

	FREEHOLD LAND AT FAIR VALUE	BUILDINGS AT FAIR VALUE	LEASEHOLD	PLANT AND EQUIPMENT AT COST	MOTOR VEHICLES AT COST	CAPITAL WORK IN PROGRESS	TOTAL
	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Cost	11,630	7,880	8,992	53,415	-	890	82,807
Accumulated depreciation	-	(1,811)	(6,823)	(41,071)	-	-	(49,705)
CARRYING AMOUNT 1 JULY 2018	11,630	6,069	2,169	12,344	-	890	33,102
Additions / transfers	-	259	334	5,298	-	215	6,106
Disposals	-	-	(1,469)	(2,448)	-	-	(3,917)
Net revaluation increments	5,710	(1,590)	-	-	-	-	4,120
Depreciation expense	-	(648)	(223)	(3,190)	-	-	(4,061)
Exchange differences	-	-	24	39	-	(8)	55
Cost	17,340	4,802	6,738	52,511	-	1,097	82,488
Accumulated depreciation	-	(712)	(5,903)	(40,468)	-	-	(47,083)
CARRYING AMOUNT 30 JUNE 2019	17,340	4,090	835	12,043	-	1,097	35,405
Additions / transfers	-	252	34	4,575	2,575	(696)	6,740
Disposals	-	-	-	(40)	-	-	(40)
Depreciation expense	-	(340)	(153)	(3,504)	(165)	-	(4,162)
Exchange differences	-	-	7	4	-	3	14
Cost	17,340	5,054	6,836	53,055	2,575	404	85,264
Accumulated depreciation	-	(1,052)	(6,113)	(39,977)	(165)	-	(47,307)
CARRYING AMOUNT 30 JUNE 2020	17,340	4,002	723	13,078	2,410	404	37,957

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

7. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

POLICIES

Property, plant and equipment other than land and buildings are recognised at cost less accumulated depreciation and accumulated impairment losses.

The cost of property, plant and equipment is the value of the consideration given to acquire the property, plant and equipment and other directly attributable costs incurred in bringing the property, plant and equipment to the location and condition necessary for their intended use. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Land and buildings are recognised at fair value less impairment losses and, for buildings, less depreciation accumulated since the assets were last revalued.

Disposal of property, plant and equipment

Gains and losses arising from disposal of property, plant and equipment are recognised in profit or loss in the period in which the transaction occurs. Any balance attributable to the disposed asset in the asset revaluation reserve is transferred to retained earnings.

Capital work in progress

Capital work in progress represents costs relating to property, plant and equipment that at balance date are not yet operational and capitalised. Depreciation commences when the item is capitalised.

Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property, plant and equipment are recognised as an expense in profit or loss as incurred.

Depreciation

Depreciation is recognised as an expense in profit or loss on a straight-line basis at rates calculated to allocate the cost or valuation of an item of property, plant and equipment, less any estimated residual value, over its estimated useful life. Leasehold improvements are depreciated over the period of the lease or estimated useful life, whichever is the shorter, using the straight-line method.

The following estimated useful lives are used in the calculation of depreciation:

Buildings	10 – 25 years
Plant and equipment	3 – 8 years
Leasehold improvements	10 years or over the period of the lease if more appropriate
Motor vehicles	3 – 5 years

Land and capital work in progress are not depreciated.

JUDGEMENTS

Land and Buildings are revalued by an independent valuer every three years unless the Directors consider the value has changed significantly since the last formal valuation and it is necessary to obtain a more current valuation. Valuations are performed with sufficient frequency to ensure that the fair value of the revalued asset does not differ materially from its carrying amount.

Darroch Limited, independent registered valuers and associates of the New Zealand Institute of Valuers, valued the Auckland Laboratory land and buildings at 30 June 2019 and the Wellington Laboratory land and buildings at 30 June 2019. Valuations were performed on the basis of recent market transactions on arm's length terms.

Management considers the carrying values to be reflective of fair value in total as at 30 June 2020.

If land and buildings were stated on the historical cost basis, the carrying amounts would be as follows:

	FREEHOLD LAND	BUILDINGS	TOTAL
	\$000	\$000	\$000
Carrying amount 30 June 2019	2,465	6,198	8,663
Carrying amount 30 June 2020	2,465	5,783	8,248

CAPITAL COMMITMENTS

The estimated capital expenditure for property, plant, equipment and software intangibles contracted for at balance date but not provided is \$2.1 million for the Group (2019: \$0.2 million).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

8. INTANGIBLE ASSETS

	NOTE	GOODWILL	SOFTWARE	ACCREDITATION	RELATIONSHIP CONTRACTS	WORK IN PROGRESS	TOTAL
		\$000	\$000	\$000	\$000	\$000	\$000
Cost		829	19,058	680	245	232	21,044
Accumulated amortisation		-	(14,218)	(673)	(245)	-	(15,136)
CARRYING AMOUNT 1 JULY 2018		829	4,840	7	-	232	5,908
Additions / transfers		-	379	-	-	376	755
Disposals		-	(68)	-	-	-	(68)
Amortisation expense		-	(1,346)	(8)	-	-	(1,354)
Exchange differences		-	(3)	1	-	-	(2)
Cost		829	19,239	-	245	608	20,921
Accumulated amortisation		-	(15,437)	-	(245)	-	(15,682)
CARRYING AMOUNT 30 JUNE 2019		829	3,802	-	-	608	5,239
Additions / transfers	10.1	4,109	902	-	-	(350)	4,661
Disposals		-	(96)	-	-	-	(96)
Amortisation expense		-	(1,442)	-	-	-	(1,442)
Exchange differences		-	1	-	-	-	1
Cost		4,938	10,340	-	245	258	15,781
Accumulated amortisation		-	(7,173)	-	(245)	-	(7,418)
CARRYING AMOUNT 30 JUNE 2020		4,938	3,167	-	-	258	8,363

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

POLICIES

Software

Software assets include both purchased software and direct costs associated with the development of internally developed software. Capitalised costs include the cost of all materials used in construction and the direct labour on the project. Costs cease to be capitalised as soon as the software is ready for productive use. Capitalised costs are amortised on a straight-line basis over the period of the expected benefits. This period is reviewed on an annual basis.

Amortisation – software

Software is amortised on a straight-line basis over three to eight years, being the estimated useful life.

Accreditation costs

Intangible assets in relation to accreditation costs are recognised at cost less amortisation. These represent directly attributable expenditure incurred to obtain external accreditation ofASUREQuality's laboratories in Singapore and Christchurch. Amortisation and impairment expenses are charged to profit or loss. Accreditation costs are amortised on a straight-line basis over eight years being the estimated future life of the asset.

Goodwill

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously-held equity interest (if any) in the acquiree over the fair value of the identifiable net assets recognised. Goodwill is recognised as an asset and not amortised, but tested for impairment at each reporting date. Any impairment is recognised immediately in profit or loss and is not subsequently reversed.

Impairment testing

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Intangible assets that have an indefinite life, including goodwill, are not subject to amortisation and are tested annually for impairment irrespective of whether any circumstances identifying a possible impairment have been identified. An impairment loss is recognised for the amount by which the asset/s carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows e.g. cash-generating units.

JUDGEMENTS

To assess impairment, management must estimate the future cash flows of the cash generating units. This entails making judgements including:

- the expected rate of growth of revenues;
- margins expected to be achieved;
- the level of future maintenance expenditure required to support these outcomes; and
- the appropriate discount rate to apply when discounting future cash flows.

Goodwill has been allocated for impairment testing purposes to the New Zealand and Australian Global Proficiency subsidiaries and new subsidiary NZIDT (cash-generating units). The recoverable amounts of these cash-generating units are determined based on a value in use calculation which uses cash flow projections based on the latest financial forecasts using an average growth rate of 1% (2019: 2%) in perpetuity and a discount rate of 7.69% (2019: 9.03%) per annum.

The recoverable amount of each cash-generating unit to which goodwill is allocated exceeds the net assets plus goodwill allocated. Therefore the Group has determined that no impairment to goodwill has occurred during the period.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

9. LEASES

JUDGEMENTS

The adoption of NZ IFRS 16 required judgement in identifying whether a right-of-use asset and lease liability should be recognised and, if so, the measurement of those balances. Measurement of these balances required the determination of the lease term and the identification of the incremental borrowing rate used to discount the lease liability.

The Group's incremental borrowing rate of 6.0% was derived with reference to the risk-free rate of interest on NZ government bonds and a debt premium that reflects the relative risk of the business from a debt holder's perspective.

The Group has applied the following practical expedients when applying NZ IFRS 16 to leases previously classified as operating leases under NZ IAS 17:

- the use of a single discount rate to a portfolio of leases with similar characteristics;
- not recognising ROU assets and liabilities for leases with less than 12 months of lease terms; and
- not recognising ROU assets and liabilities if the underlying lease asset is considered to be a low-value asset.

The right-of-use assets recognised by the Group relate to the lease of:

- property for offices and laboratories in New Zealand and Australia. The right-of-use asset is depreciated over the period until the expiry of the lease.
- motor vehicles in New Zealand. The right-of-use asset is depreciated over the period until the expiry of the lease.
- office equipment in New Zealand. The right-of-use asset is depreciated over the period until the expiry of the lease.

	PROPERTY	VEHICLES	OTHER	TOTAL
	\$000	\$000	\$000	\$000
At adoption on 1 July 2019	11,739	3,418	294	15,451
Additions	27	437	-	464
Depreciation	(1,966)	(1,496)	(65)	(3,527)
Changes in scope or lease term	9	(44)	-	(35)
Exchange differences	(2)	-	-	(2)
CARRYING AMOUNT 30 JUNE 2020	9,807	2,315	229	12,351

LEASE LIABILITIES - MATURITY ANALYSIS	2020
	\$000
Less than one year	2,004
Between one and five years	7,074
More than five years	3,606
TOTAL LEASE LIABILITIES	12,684

POLICIES

The Group assesses whether a contract is or contains a lease at inception of the contract. The Group recognises a ROU asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases and leases of low-value assets. For these leases, the Group recognises the lease payments as an other operating expense on a straight-line basis over the term of the lease.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate (IBR).

Lease payments included in the measurement of the lease liability comprise:

- fixed lease payments, less any lease incentives;
- variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- the exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

The Group remeasures the lease liability if:

- The lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate;
- The lease payments change due to changes in an index or rate, in which case the lease liability is remeasured by discounting the revised lease payments using the initial discount rate; or
- A lease contract is modified and lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

The ROU assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement date and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

ROU assets are depreciated over the shorter period of lease term and useful life of the underlying asset. The estimated useful lives of ROU assets are determined on the same basis as similar owned assets within property, plant and equipment. Depreciation starts at the commencement date of the lease.

Wherever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under NZ IAS 37 Provisions, contingent liabilities and contingent assets (NZ IAS 37). From the 1st July 2019 these costs are included in the related ROU asset.

The Group applies NZ IAS 36 to determine whether a ROU asset is impaired and accounts for any identified loss under the same policy adopted for property, plant and equipment.

10. INVESTMENTS

JUDGEMENTS

Classifying investments as subsidiaries, associates, or joint operations requires management to judge the degree of influence which the group holds over the investee.

These judgements impact upon the basis of consolidation accounting which is used to recognise the Group's investments in the consolidated financial statements.

10.1 Investment in subsidiaries:

NAME	COUNTRY OF INCORPORATION	PRINCIPAL ACTIVITIES	BALANCE DATE	OWNERSHIP AND VOTING INTEREST 2020	OWNERSHIP AND VOTING INTEREST 2019
AsureQuality Asia Pacific Limited	New Zealand	Holding company	30-June	100%	100%
AsureQuality Australia Pty Limited	Australia	Diagnostic manufacturing	30-June	100%	100%
Global Proficiency Limited	New Zealand	Proficiency testing services	30-June	100%	100%
Global Proficiency Pty Limited	Australia	Proficiency testing services	30-June	100%	100%
NZIDT Limited	New Zealand	Halal advisory services	30-June	80%	0%

On 1 December 2019 the Group acquired 80% shareholding and voting rights in NZIDT Limited for \$3,320,000. NZIDT Limited is a halal certification and verification business and is incorporated and domiciled in New Zealand. Through its majority shareholding and having the power to govern the financial and operating decisions of this company, the Group is deemed to have control over NZIDT Limited. The business combination has been accounted for using the acquisition method.

FAIR VALUE OF ACQUISITION

A non-controlling interest of \$830,000 was recognised on acquisition and was measured at the non-controlling interest's proportionate share of the fair value of the identifiable net assets of NZIDT Limited acquired by the Group.

INTANGIBLE ASSETS ARISING ON ACQUISITION

Goodwill of \$4,109,000 was recognised on acquisition and represents the value of expected synergies, revenue growth, future market development and the assembled workforce of the business acquired. These benefits are not recognised separately from goodwill as the future economic benefits arising from them cannot be reliably measured and they do not meet the definition of identifiable intangible assets.

There has been no impairment in goodwill between the acquisition date of 1 December 2019 and the reporting date of 30 June 2020.

None of the goodwill recognised is expected to be deductible for income tax purposes.

IMPACT OF ACQUISITION ON THE RESULTS OF THE GROUP

Acquisition-related costs (included in other expenses in the Group's condensed consolidated statement of comprehensive income) for the period amounted to \$133,000.

The revenue included in the condensed consolidated statement of comprehensive income since 1 December 2019 contributed by the acquired business was \$1,410,000. The acquired business also contributed profit of \$462,000.

COMMITMENT

The Group has committed to purchase the remaining non-controlling interest of NZIDT Limited over the next two years, with the transaction price to be based on the current value of the business adjusted for the operating results of the business in comparison to the agreed contract base EBIT level.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

POLICIES

The Group financial statements consolidate the financial statements of the Company and its subsidiaries. Subsidiaries are entities controlled by the Group. Control exists when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The results of subsidiaries acquired or disposed of during the period are included in profit or loss from the effective date of acquisition or effective date of disposal, as appropriate.

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Business combinations

Acquisitions of subsidiaries are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed. Acquisition-related costs are expensed as incurred.

Non-controlling interests in the net assets of the consolidated subsidiaries are identified separately from the Group equity. The interest of non-controlling shareholders is measured at the non-controlling interest's proportionate share of the fair value of the acquiree's identifiable net assets.

Subsequent to acquisition, non-controlling interests consist of the amount attributed to such interests at initial recognition and the non-controlling interest's share of changes in equity since the date of acquisition.

Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between:

- i) the aggregate of the fair value of the consideration received and the fair value of any retained interest; and
- ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests.

Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for in the same manner as would be required if the relevant assets or liabilities were disposed of. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under NZ IAS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or jointly controlled entity.

Goodwill

Goodwill arising on the acquisition of a subsidiary is recognised as an asset at the date that control is acquired (the acquisition date). Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree over the fair value of the identifiable net assets recognised. For the purposes of impairment testing, goodwill has been allocated to cash generating units. Unless otherwise stated, the cash generating unit is synonymous with the entity acquired. Any impairment loss is recognised immediately in profit in the statement of comprehensive income and is not reversed in a subsequent period.

Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are identified and recognised separately from goodwill where they satisfy the definition of an intangible asset and their fair values can be measured reliably. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at costs less accumulated amortisation and accumulated impairment, on the same basis as intangible assets acquired separately.

Translation of foreign operations

On consolidation, the assets and liabilities of the Group's overseas operation are translated at exchange rates prevailing at balance date. Income and expense items are translated at the average exchange rate for the period unless exchange rates fluctuate significantly. If fluctuations are significant then the spot rate is used. Exchange differences arising, if any, are recognised in the foreign currency translation reserve and recognised in the statement of comprehensive income.

10.2 Investments in associate and joint venture

NAME	COUNTRY OF INCORPORATION	PRINCIPAL ACTIVITIES	BALANCE DATE	OWNERSHIP AND VOTING INTEREST 2020	OWNERSHIP AND VOTING INTEREST 2019
Bureau Veritas AsureQuality Holdings Limited (BVAQ AU)	Australia	Independent food testing laboratories	31-December	49%	49%
BV-AQ (Singapore) Holdings Pte Ltd (BVAQ SEA)	Singapore	Independent food testing laboratories	31-December	49%	49%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

10. INVESTMENTS (CONTINUED)

POLICIES

Associates are entities over which the Group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of voting rights. Joint ventures are where the Group is a party to a joint arrangement, has joint control over the investee and has rights to the net assets relating to the arrangement. Investments in associates and joint ventures are accounted for using the equity method of accounting and are initially recognised at cost.

The Group's share of its associate and joint ventures post acquisition profits are recognised in profit for the year, and its share of post acquisition movements in other comprehensive income are recognised in other comprehensive income.

JUDGEMENT

The Group is deemed to have joint control over its investment in Bureau Veritas AsureQuality Holdings Pty Limited through the contractually agreed sharing of the financial and operating decisions. The investment has been accounted for as a joint venture and has been equity accounted.

The Group is deemed to have joint control over its investment in BV-AQ (Singapore) Holdings Pte Ltd through the contractually agreed sharing of the financial and operating decisions. The investment has been accounted for as a joint venture and has been equity accounted.

INVESTMENT IN BUREAU VERITAS ASUREQUALITY HOLDINGS LIMITED (BVAQ AU)

On 31st May 2016 the Group sold its investment in associate, Dairy Technical Services Limited and contributed non-monetary assets and cash in exchange for a share in a new business, Bureau Veritas AsureQuality Holdings Pty Limited. Bureau Veritas AsureQuality Holdings Pty Limited was incorporated on 23 May 2016 and is owned 51% by Bureau Veritas Singapore Pte Ltd and 49% by AsureQuality Limited.

Bureau Veritas AsureQuality Holdings Limited is strategic for the Group's presence and growth in the Australian market. Bureau Veritas AsureQuality Holdings Limited is a private company and there is no quoted market price available for its shares. There are no contingent liabilities relating to the Group's interest in joint venture.

	2020	2019
SUMMARISED STATEMENT OF FINANCIAL POSITION FOR BUREAU VERITAS ASUREQUALITY HOLDINGS LIMITED	\$000	\$000
Current assets	28,847	19,864
Non-current assets	98,248	93,390
Current liabilities	(23,167)	(19,411)
Non-current liabilities	(16,418)	(12,347)
NET ASSETS	87,510	81,496
Group interest in joint venture (49%)	42,880	39,933
Gain on sale not recognised	(9,060)	(9,060)
Foreign exchange difference	233	233
CARRYING VALUE OF INTEREST IN JOINT VENTURE, BUREAU VERITAS ASUREQUALITY HOLDINGS LIMITED	34,053	31,106
SUMMARISED STATEMENT OF PROFIT OR LOSS FOR BUREAU VERITAS ASUREQUALITY HOLDINGS LIMITED		
Revenue	67,259	64,086
Profit for the year	4,094	2,765
Other comprehensive income	2,474	(3,446)
TOTAL COMPREHENSIVE INCOME	6,568	(681)
GROUP'S SHARE OF PROFIT FOR THE YEAR	2,006	1,355
GROUP'S SHARE OF OTHER COMPREHENSIVE INCOME FOR THE YEAR	1,212	(1,689)

Bureau Veritas AsureQuality Holdings Limited has a 31 December balance date and the numbers represent the balances as of 30 June 2020. The total comprehensive income includes the impact of the foreign currency translation from the spot rate on the date of acquisition to the exchange rate used by the Group at 30 June 2020.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

10. INVESTMENTS (CONTINUED)

10.2 INVESTMENTS IN ASSOCIATE AND JOINT VENTURE (CONTINUED)

On 1st December 2018 the Group sold its investment in subsidiary, AsureQuality Singapore Pte Ltd to BV-AQ (Singapore) Holdings Pte Ltd in exchange for a 49% share of BV-AQ (Singapore) Holdings Pte Ltd.

BV-AQ (Singapore) Holdings Pte Ltd is strategic for the Group's presence and growth in the South-East Asia market. BV-AQ (Singapore) Holdings Pte Ltd is a private company and there is no quoted market price available for its shares. There are no contingent liabilities relating to the Group's interest in the joint venture.

	NOTE	2020 \$000	2019 \$000
SUMMARISED STATEMENT OF FINANCIAL POSITION FOR BV-AQ (SINGAPORE) HOLDINGS PTE LTD			
(Unaudited)			
Current assets		9,044	12,116
Non-current assets		23,510	20,839
Current liabilities		(3,036)	(4,006)
Non-current liabilities		(614)	(1,181)
NET ASSETS		28,904	27,768
Group interest in joint venture (49%)		14,163	13,606
Gain on sale not recognised		(1,857)	(1,857)
CARRYING VALUE OF INTEREST IN JOINT VENTURE, BV-AQ (SINGAPORE) HOLDINGS PTE LTD		12,306	11,749
SUMMARISED STATEMENT OF PROFIT OR LOSS FOR BV-AQ (SINGAPORE) HOLDINGS PTE LTD			
Revenue		13,989	7,856
Profit for the year		617	10
Other comprehensive income		519	1,071
TOTAL COMPREHENSIVE INCOME		1,136	1,081
GROUP'S SHARE OF PROFIT FOR THE YEAR		302	5
GROUP'S SHARE OF OTHER COMPREHENSIVE INCOME FOR THE YEAR		254	525

BV-AQ (Singapore) Holdings Pte Ltd has a 31 December balance date and the numbers represent the balances as of 30 June 2020. The total comprehensive income includes the impact of the foreign currency translation from the spot rate on the date of acquisition to the exchange rate used by the Group at 30 June 2020.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

	NOTE	2020 \$000	2019 \$000
11. TRADE AND OTHER PAYABLES			
CURRENT			
Trade payables		6,840	9,083
Trade payables due to related parties	17	59	114
Non trade payables and accrued expenses		7,697	6,912
Deferred income		3,850	3,154
Employee benefits		12,319	10,943
Provision for restructuring and lease obligations		2,368	1,607
BALANCE AT 30 JUNE		33,133	31,813
NON-CURRENT			
Employee benefits		4,129	3,595
BALANCE AT 30 JUNE		4,129	3,595

POLICIES

Trade and other accounts payables are recognised when the Group becomes obliged to make future payments as a result of a purchase of assets or services. Trade payables are carried at amortised cost which is the fair value of the consideration to be paid in the future for goods and services received. Trade payables are unsecured and are generally settled within 30 to 45 days.

Liabilities for benefits accruing to employees in respect of salaries and wages, annual leave, long service leave, retirement leave, accumulating sick leave and other similar benefits are recognised when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities in respect of employee benefits expected to be settled within 12 months, are recognised at their nominal values using the remuneration rate expected to apply at the time of settlement.

Liabilities in respect of employee benefits which are not expected to be settled within 12 months, are recognised at the present value of the estimated future cash outflows to be made by the consolidated entity in respect of services by employees up to reporting date.

Defined contribution plans

Obligations for contributions to defined contribution superannuation schemes are recognised as an expense in profit or loss as incurred.

Deferred income consists of customer advances for services to be performed within the next financial year.

ESTIMATES

Retirement leave and long service leave

The non-current provision for employee entitlements for retirement leave and long-service leave, is based on an actuarial valuation completed by Erikson & Associates Limited as at 30 June 2020. This requires the use of assumptions and estimates by the actuary. The key economic assumptions used were: discount rates, of 0.22% to 4.30% (2019: 1.03% to 4.30%) and a salary increase rate of 2.50% (2019: 2.50%).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

	NOTE	2020 \$000	2019 \$000
12. BORROWINGS			
Current portion of long-term borrowings		2,500	-
Non-current		15,733	15,275
TOTAL BORROWINGS		18,233	15,275
The exposure of the Group's borrowings to contractual maturity dates is as follows:			
Six months or less		2,500	-
One to five years		15,733	15,275
		18,233	15,275
The carrying amounts of the Group's borrowings are denominated in the following currencies:			
NZ dollar		2,500	-
AU dollar	15	15,733	15,275
		18,233	15,275
THE GROUP HAS THE FOLLOWING UNDRAWN BORROWING FACILITIES:		33,767	24,725

Details and draw down of banking facilities

	EXPIRY	FACILITY \$000	DRAWDOWN \$000
2020			
Revolving cash facility 1	31-Dec-20	25,200	2,500
Revolving cash facility 2	31-Dec-21	25,000	15,733
Revolving cash facility 3	31-Dec-22	1,800	-
The facility expiring within one year is an ongoing facility subject to annual review.			
	EXPIRY	FACILITY \$000	DRAWDOWN \$000
2019			
Revolving cash facility 1	31-Dec-19	5,000	-
Revolving cash facility 2	31-Dec-20	25,000	15,275
Revolving cash facility 3	31-Dec-21	10,000	-

POLICIES

Borrowings are recognised initially at fair value, net of transaction costs. Subsequent to initial recognition, borrowing are measured at amortised cost with any difference between the initial recognised amount and the redemption value being recognised in profit or loss over the period of the borrowing using the effective interest method.

COVENANTS

The bank term borrowings are unsecured but are subject to a negative pledge and two financial covenants. The negative pledge agreement means that the Group may not grant a security interest greater than 5% of adjusted tangible total assets to another party without the consent of the bank. The two financial covenants are that equity cannot be less than 30% of adjusted total tangible assets and total permitted indebtedness cannot be more than 3.25 times earnings before funding costs, income tax, depreciation, amortisation and extraordinary. The Group complied with these ratios during the years ended 30 June 2019 and 30 June 2020. The interest rates on the bank borrowings are floating, resetting quarterly and ranged from 1.29% - 2.85% per annum during the year ending 30 June 2020 (2019: 2.40% - 3.16% per annum).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

13. DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into various financial instruments to either eliminate or manage its exposure to interest rate and foreign currencies movements. Interest rate swaps are used to economically convert the Group's exposure to floating interest rates to fixed rates.

Forward exchange rate contracts are used to economically convert material exposures to foreign exchange. Other financial instruments may be used from time to time to reduce risk.

The Group holds the following instruments:

	NOTIONAL PRINCIPAL		FAIR VALUE		MOVEMENT OF DERIVATIVES HELD AT FAIR VALUE THROUGH PROFIT OR LOSS	
	2020	2019	2020	2019	2020	2019
	\$000	\$000	\$000	\$000	\$000	\$000
Interest rate swaps	7,793	11,310	(548)	(454)	(94)	(376)

POLICIES

Derivative financial instruments are used to hedge exchange rate and interest rate risks. The Group does not hold or issue derivative financial instruments for trading purposes. Derivative financial instruments are recognised at fair value. Any resulting gains or losses are recognised in profit or loss within finance costs.

The fair value of financial derivatives and fixed rate debt is determined based on current market information from independent valuation sources.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

14. FINANCIAL RISK MANAGEMENT

Exposure to credit, interest rate, foreign currency and liquidity risks arise in the normal course of the Group's business.

The Group manages commodity price risks through negotiated supply contracts which are not considered to be financial instruments.

CREDIT RISK

In the normal course of business, the Group incurs credit risk from trade receivables and financial institutions. The Group has a credit policy which is used to manage credit risk. As part of this policy, credit evaluations are performed on all customers requiring credit over a certain amount. Policy limits on exposure are set and approved by the Board of Directors and monitored on a regular basis.

The Group does not require any collateral or security to support financial instruments, as it only deposits with, or loans to banks and other financial institutions with high credit ratings. The Group does not expect the non-performance of any obligations at balance date.

IMPAIRMENT LOSSES

The Group measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses (ECL). The ECL on trade receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

JUDGEMENTS

The loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

The expected credit loss allowance as at 30 June 2020 was determined as follows for trade receivables:

	CURRENT	PAST DUE 1 TO 30 DAYS	PAST DUE 31 TO 90 DAYS	PAST DUE MORE THAN 90 DAYS	TOTAL
30 JUNE 2020					
Expected loss rate	0.6%	1.6%	6.1%	23.2%	
Trade receivables	31,733	2,484	908	496	35,621
Impaired receivables	(175)	(39)	(55)	(115)	(384)
	31,558	2,445	853	381	35,237

The expected credit loss allowance as at 30 June 2019 was determined as follows for trade receivables:

	CURRENT	PAST DUE 1 TO 30 DAYS	PAST DUE 31 TO 90 DAYS	PAST DUE MORE THAN 90 DAYS	TOTAL
30 JUNE 2019					
Expected loss rate	0.1%	0.3%	0.9%	36.9%	
Trade receivables	32,328	8,062	700	390	41,480
Impaired receivables	(33)	(26)	(6)	(144)	(209)
	32,295	8,036	694	246	41,271

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

INTEREST RATE RISK

The Group has exposure to interest rate risk to the extent that it borrows or invests with financial institutions. The Group manages its risk in accordance with an approved treasury policy. This allows for the use of interest rate swaps and interest rate options. Such interest rate swaps have the economic effect of converting borrowings from floating rates to fixed rates. Details of interest rate swaps are disclosed in note 13.

Hedge accounting has not been applied to these balances.

CURRENCY RISK

The Group has exposure to foreign exchange risk as a result of transactions denominated in foreign currencies, arising from normal trading activities.

Where exposures are material and certain, it is policy to economically hedge these risks as they arise using forward exchange contracts.

The Group has certain investments in foreign operations, whose net assets are exposed to foreign currency translation risk. Foreign currency exchange differences arising on the translation of monetary assets and liabilities are recognised in the foreign currency translation reserve. This exposure is hedged as a net investment, refer to note 15.

LIQUIDITY RISK

The Group monitors and manages its debt maturity profile, operating cash flows and the availability of funding. The Group targets maintaining funding facilities to meet the 115% of maximum debt level for normal trading activity forecast for the next 24 months, plus any confirmed commitments in the year.

A maturity analysis of the Group's borrowings is set out in note 12. The relevant maturity groupings are based on the remaining period from the reporting date to the contractual maturity date.

LIQUIDITY PROFILE OF FINANCIAL INSTRUMENTS

The table below analyses the Group's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the balance date to the contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

	LESS THAN 1 YEAR	BETWEEN 1 AND 2 YEARS	BETWEEN 2 AND 5 YEARS	OVER 5 YEARS
AT 30 JUNE 2020	\$000	\$000	\$000	\$000
Borrowings	2,500	15,733	-	-
Derivative financial instruments	33	-	515	-
Trade and other payables	8,264	-	-	-
AT 30 JUNE 2019				
Borrowings	-	-	15,275	-
Derivative financial instruments	5	33	416	-
Trade and other payables	9,727	-	-	-

FAIR VALUES

Cash, trade receivables, payables and non-current liabilities are disclosed in the statement of financial position at their amortised cost which is equivalent to their fair value.

The fair value of financial instruments that are not traded in an active market (for example, over the counter derivatives) is determined by using valuation techniques such as discounted cashflows.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

15. SHARE CAPITAL AND RESERVES

SHARE CAPITAL

Ordinary shares are classified as equity.

All shares carry equal voting rights and share equally in dividends and surplus in winding up. At 30 June 2020 there were 23,800,000 shares on issue (2019: 23,800,000).

FOREIGN CURRENCY TRANSLATION RESERVE

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

The Group designates certain hedging instruments in respect of foreign currency exchange risk as a hedge of net investments in foreign operations. On an ongoing basis, the Group documents whether the hedging instrument that is used in a hedging relationship is highly effective in offsetting changes in fair values or cash flows of the hedged item. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in other comprehensive income and accumulated as a separate component of equity in the foreign currency translation reserve.

Hedge of net investment in foreign operations:

HEDGING INSTRUMENT	2020				2019			
	LOCAL CURRENCY	EXCHANGE RATE	NZD	GAIN/(LOSS) RECOGNISED	LOCAL CURRENCY	EXCHANGE RATE	NZD	GAIN/(LOSS) RECOGNISED
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
AUD denominated borrowings	15,000	0.9534	15,733	(458)	15,000	0.9820	15,275	325

The remaining movement in the foreign currency translation reserve relates to foreign currency differences arising from the translation of the financial statements of foreign operations.

REVALUATION RESERVE

The revaluation reserve relates to the revaluation of land and buildings for Auckland and Wellington laboratories. Refer Note 7.

Any revaluation increase arising on the revaluation of land and buildings is credited to the asset revaluation reserve, unless it offsets a previous decrease for the same asset recognised in profit or loss, in which case it is recognised in profit or loss. A decrease in carrying amount arising on the revaluation of land and buildings is recognised in profit or loss where it exceeds the balance held in the asset revaluation reserve relating to a previous revaluation of that asset.

DIVIDEND

The distribution to equity holders represents 71.01 cents per share (2019: 29.41 cents per share).

CAPITAL RISK MANAGEMENT

The Group's objectives when managing capital structure are to safeguard its ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders or increase available debt.

The Group monitors capital structure on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including lease liabilities) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the consolidated statement of financial position plus net debt.

The gearing ratio for the Group as at 30 June 2020 was 25% (2019: 13%).

2020	2019
\$000	\$000

16. AUDITOR'S REMUNERATION

Amounts paid or payable to the auditors for:

Audit of the Group's financial statements	204	178
Audit of stand alone financial statements of subsidiaries	20	20
	224	198

There were no non-audit services provided in 2020 and 2019.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

17. RELATED PARTY TRANSACTIONS

The Group undertakes many transactions with other State-Owned Enterprises and Government entities and departments in the normal course of business.

The Group made significant sales of biosecurity services to the Ministry for Primary Industries during the year.

The remaining transactions were not significant and are exempt from related party disclosures (under NZ IAS 24 (Revised) Related Party Disclosures). The following represents the major ongoing transaction types but should not be taken as a complete list: product and environmental testing services, animal health services, accident compensation levies, air travel services, energy products, postal and courier services, specific scientific advisory services and rental and leasing services.

The Group made sales to and purchases from its associates and joint ventures, Bureau Veritas AsureQuality Holdings Limited and BV-AQ (Singapore) Holdings Pte Ltd during the year.

	2020	2019
	\$000	\$000

RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties:

SALES OF SERVICES:

Sale of services to Ministry for Primary Industries	62,018	72,487
Services provided to associate and joint ventures	2,961	3,548

EXPENSES:

Purchases of services from associate and joint ventures	418	887
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RELATED PARTY BALANCES

OWED BY:

Ministry for Primary Industries	6,138	16,847
Associate and joint ventures	574	745

OWING TO:

Associate and joint ventures	59	114
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These balances are unsecured and payable on demand.

KEY MANAGEMENT COMPENSATION

The compensation of the Directors and executives, being the key management personnel of the entity, is set out below:

Salaries, Directors' fees and other short-term employee benefits	3,146	2,994
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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June

18. CONTINGENT LIABILITIES

Any claims, investigations and inquiries are not expected to have a significant effect on AsureQuality's financial position or profitability. There are no further contingent liabilities as at 30 June 2020 (2019: Nil).

POLICIES

Contingent liabilities are disclosed if the possibility that they will crystallise is not remote.

19. NEW AND REVISED STANDARDS AND INTERPRETATIONS

There are no new standards and interpretations not yet effective for the year ended 30 June 2020 which were considered relevant to the Group in preparing the financial statements.

20. SIGNIFICANT EVENTS AFTER BALANCE DATE

On 25 August 2020, the Board of Directors declared a final dividend of \$10.5 million for the period ended 30 June 2020, representing 44.12 cents per share. As the dividend was declared after balance date the financial effect has not been recognised in these financial statements.



INDEPENDENT AUDITOR'S REPORT

TO THE READERS OF ASUREQUALITY LIMITED'S GROUP FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

The Auditor-General is the auditor of AsureQuality Limited group (the Group). The Auditor-General has appointed me, Graeme Edwards, using the staff and resources of KPMG, to carry out the audit of the financial statements of the Group on his behalf.

Opinion

We have audited the financial statements of the Group on pages 26 to 53, that comprise the statement of financial position as at 30 June 2020, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information.

In our opinion the financial statements of the Group:

- present fairly, in all material respects
 - its financial position as at 30 June 2020; and
 - its financial performance and cash flows for the year then ended; and
- comply with generally accepted accounting practice in New Zealand in accordance with New Zealand equivalents to International Financial Reporting.

Our audit was completed on 25 August 2020. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board of Directors and our responsibilities relating to the financial statements, we comment on other information, and we explain our independence.

Basis for our Opinion

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

Without modifying our opinion, we draw attention to the disclosures about the impact of Covid-19 on the Group as set out in Note 1 to the financial statements.

Responsibilities of the Board of Directors for the Financial Statements

The Board of Directors is responsible on behalf of the Group for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand.

The Board of Directors is responsible for such internal control as it determines is necessary to enable it to prepare financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible on behalf of the group for assessing the Group's ability to continue as a going concern. The Board of Directors is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless there is an intention to liquidate the Group or to cease operations, or there is no realistic alternative but to do so.

The Board of Director's responsibilities arise from the State Owned Enterprises Act 1986.

Responsibilities of the Auditor for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists.

Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers taken on the basis of these financial statements.

For the budget information reported in the financial statements, our procedures were limited to checking that the information agreed to the Group's statement of intent.

We did not evaluate the security and controls over the electronic publication of the financial statements.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board of Directors and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements, or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We obtain sufficient appropriate audit evidence regarding the financial statements of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and the performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

Other Information

The Board of Directors is responsible for the other information. The other information comprises the information included on pages 1 to 25 and 55 to 59, but does not include the financial statements, and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independence

We are independent of the Group in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standards 1: International Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with or interests in the Group.

Graeme Edwards
KPMG

On behalf of the Auditor-General, Auckland, New Zealand, 25 August 2020

COMPARISON WITH PERFORMANCE TARGETS INCLUDED IN THE STATEMENT OF CORPORATE INTENT

for the financial year ended 30 June

	ACHIEVEMENT	2020 TARGET
FINANCIAL PERFORMANCE TARGETS		
Revenue	\$255.9m	\$206.7m
Earnings before interest and tax (EBIT)	\$28.9m	\$21.9m
Net profit after tax (NPAT)	\$20.0m	\$14.1m
Net cash flows from operating activities	\$27.5m	\$24.8m
ANNUAL KEY RATIOS		
Total shareholder return ¹	1%	7%
Dividend yield	8%	7%
Dividend payout	92%	100%
Return on equity	24%	19%
Return on capital employed	34%	26%
Operating margin	15%	15%
Gearing ratio	25%	32%
Interest cover	23	16
Solvency	1.1	1.1
NON-FINANCIAL PERFORMANCE TARGETS		
Staff turnover rate	8%	< 12%
Total recordable injury frequency rate	2.9	< 4.4
Critical programme audit failures	Nil	Nil
Critical facility audit failures	Nil	Nil

1. Total shareholder return is lower in 2020 as a result of a decrease in our commercial valuation due to uncertainty surrounding the impact of Covid-19 on future trading conditions.

EXECUTIVE REMUNERATION REPORT

AsureQuality's Executive remuneration policy is based on the following principles:

- Fixed and Total remuneration are measured against the 'industrial and service' market median;
- The desired market position for Fixed Remuneration is between 80% - 120% of the market median;
- An individual's position in range (PIR) is determined on performance, where 90% to 105% is considered fully competent;
- The PIR will be achieved using a short-term performance incentive to provide an 'At Risk' component to achieve Total Remuneration;
- The short-term performance incentive shared priorities are based on stretch goals approved by the Board annually.

Total remuneration is made up of two components: fixed remuneration and short-term performance incentives. Short-term performance incentives are deemed 'at-risk' because the outcome is determined by performance against a combination of predetermined financial and non-financial objectives.

The People and Culture Committee (PCC) reviews the annual performance appraisal outcomes for all members of the Executive Team and approves the outcomes for all Executive Team members other than the Chief Executive. The Chief Executive's remuneration is approved by the Board on the recommendation of the PCC. The review takes into account external benchmarking to ensure competitiveness with comparable market peers, along with consideration of an individual's performance, skills, expertise and experience.

External benchmarking is commissioned by the PCC from an expert party, Korn Ferry Hay Group. Korn Ferry Hay Group is required to declare independence of any management influence in the collation of the information provided.

FIXED REMUNERATION

Fixed remuneration consists of base salary and benefits. AsureQuality's policy is to pay fixed remuneration with reference to the fixed pay market median.

SHORT-TERM PERFORMANCE INCENTIVES

Short-term incentives (STIs) are at-risk payments designed to share goals that create success and encourage and reward performance in the current financial year.

The target value of an STI payment is set annually, usually as a percentage of the executive's base salary. For FY2020 the relevant target percentage for the Chief Executive is 30% and for all the other executives is 25%.

50% of the STI is related to a shared set of Key Performance Indicators (KPIs) based on business priorities for the next 12 months, with the objective of aligning the Executive Team's focus with the company's priorities.

The shared KPIs in FY2020 cover the areas of People, Customer, and Sustainability with respective weightings applied across areas. The criteria are selected to closely align with AsureQuality's strategic objectives, purpose and goals.

The remaining 50% of the STI for the Chief Executive is related to meeting or exceeding the Group's annual net profit target. For the other Executive team members, the balance is related to a combination of meeting or exceeding the Group's annual net profit target and individual business group financial targets.

The Board retains discretion to ensure the final outcome of STI payments fairly reflects performance over the relevant financial year.

CHIEF EXECUTIVE'S REMUNERATION

	BASE SALARY	BENEFITS	SUBTOTAL	STI	TOTAL REMUNERATION
	\$	\$	\$	\$	\$
12 months to 30 June 2020 (Package)	492,349	24,618	516,967	155,090	672,057
12 months to 30 June 2019 (Actual)	478,473	23,924	502,397	140,492	642,889

Benefits include Kiwisaver and an additional week of annual leave.

The STI payment relating to the 12 months to 30 June 2019 was paid in September 2019.

The value of the STI payment relating to the 12 months ending 30 June 2020 will depend on the achievement of KPIs and will be paid in September 2020.

STATUTORY DISCLOSURE INFORMATION

for the financial year ended 30 June

1. SHAREHOLDERS

In accordance with the State-Owned Enterprise Act 1986, the Company has two shareholders; The Minister for State-Owned Enterprises and the Minister of Finance.

2. DIRECTORS

The following people were Directors of AsureQuality Limited during the year 1 July 2019 to 30 June 2020:

- Dr Alison Watters, Chair
- Paul McGilvary, Deputy Chair
- Margot Buick
- Steve Murray
- Bruce Scott
- Alison Posa
- Jan Hilder (appointed 1 November 2019)
- Janine Smith (Chair, retired 31 October 2019)

3. DIRECTORS' INTERESTS

Declaration of General Interest pursuant to section 140(2) of the Companies Act 1993 as at 30 June 2020 are set out below.

There were no declarations of interest made pursuant to section 140(1) of the Companies Act 1993 entered in the Interests Register of AsureQuality Limited or its subsidiary companies. No director of AsureQuality Limited is a shareholder of AsureQuality Limited or any of its subsidiary companies.

In accordance with section 211(1)(e) of the Companies Act 1993, particulars of the entries in the Interests Register of AsureQuality Limited made during the year are set out below:

Dr Alison Watters, Chair

Livestock Improvement Corporation, Director
AgInvest Holdings Limited, Shareholder
MyFarm Limited, Shareholder
Fonterra, Supplier/Shareholder
Taumata Island Dairy Limited, Shareholder
Figured Limited, Shareholder
High Value Nutrition (National Science Challenge), Director

Paul McGilvary, Deputy Chair

Waikato Milking Systems Limited (and subsidiaries), Director
Maui Milk Limited, Chair
Southern Cross Genetics Limited, Chair
Rezare Systems Limited, Chair
Bureau Veritas AsureQuality Holdings Limited (and subsidiaries), Director
Ashcroft Pine Forest GP Limited, Shareholder

Margot Buick

Mondeur Trust, Trustee
Clarence Theatre Trust, Trustee/Director
SouthPort, PGG Wrightson, AMP, Shareholder
Meat Industry Association Innovation Limited, Director
NZIDT Limited, Chair
New Zealand Institute of Food Science and Technology (NZIFST), Director

Steve Murray

Kaawai International Limited, Director
Tuaropaki Communications Limited, Director
Vins Sophora Limited, Director
Gourmet Mokai Limited, Director
Gourmet Paprika Limited, Director
Future Value Investments Limited, Director
Century Drilling and Energy Services (NZ) Limited, Director
Miraka Limited, Director

Bruce Scott

BV-AQ (Singapore) Holdings Pte Limited (and subsidiaries), Chair
ORB Alternative Pty Limited, Director

Alison Posa

City Forests Limited, Director

Jan Hilder (appointed 1 November 2019)

AWF Madison, Lifetime Asset Management Limited, Hot Springs Spa, Shareholder
Sonsusi Limited, Director/Shareholder
Kendall Bay Limited, Director/Shareholder
Hilder Consulting Limited, Director/Shareholder
IHC Group, Trustees Executors, Supplier

Janine Smith, (Chair, retired 31 October 2019)

The Boardroom Practice Limited, Principal
AUT Council, Councillor
Fonterra Governance & Development Committee, Independent Member
REANNZ, Chair

4. DIRECTORS' TRANSACTIONS

All transactions in entities in which Directors disclosed an interest have been conducted in the normal course of business.

5. DIRECTORS' USE OF INFORMATION

There were no requests for information or disclosures or use of information that would not otherwise be available to the director.

6. INDEMNITY AND INSURANCE

AsureQuality Limited has arranged for directors and officers insurance for any act or omission in their capacity as a director or executive officer.

7. DIRECTORS' REMUNERATION

Shareholding Ministers advise the Board of the total allowance for fees available to Directors of AsureQuality Limited and its subsidiary companies. The following table sets out the total remuneration (including remuneration for standing committee membership) received or receivable from AsureQuality Limited by each Director of the Company during the year.

DIRECTORS' FEES	2020	2019
Dr Alison Watters, Chair	61,250	43,750
Paul McGilvary, Deputy Chair	37,396	35,000
Margot Buick	36,873	39,000
Steve Murray	35,000	35,000
Bruce Scott	37,500	38,000
Alison Posa (appointed 1 January 2019)	36,667	17,500
Jan Hilder (appointed 1 November 2019)	23,333	-
Janine Smith, (Chair, retired 31 October 2019)	23,333	70,000
Hamish Stevens (retired 31 December 2018)	-	18,750
	291,352	297,000

8. EMPLOYEE REMUNERATION

The following table shows the number of employees who received remuneration and benefits greater than \$100,000 per annum, during the financial year ended 30 June 2020. The remuneration figures shown in the table include all monetary payments actually paid during the year, plus the cost of all benefits provided to the individuals.

	2020 NUMBER OF EMPLOYEES IN THE GROUP
\$660,001 - \$670,000	1
\$410,001 - \$420,000	1
\$400,001 - \$410,000	1
\$380,001 - \$390,000	1
\$370,001 - \$380,000	1
\$310,001 - \$320,000	1
\$290,001 - \$300,000	1
\$260,001 - \$270,000	1
\$240,001 - \$250,000	1
\$230,001 - \$240,000	4
\$200,001 - \$210,000	1
\$190,001 - \$200,000	3
\$180,001 - \$190,000	4
\$170,001 - \$180,000	3
\$160,001 - \$170,000	7
\$150,001 - \$160,000	6
\$140,001 - \$150,000	10
\$130,001 - \$140,000	15
\$120,001 - \$130,000	30
\$110,001 - \$120,000	48
\$100,000 - \$110,000	69

9. CHANGE IN NATURE OF BUSINESS

There was no change in the nature of the business during the year.

DIRECTORY

DIRECTORS

Dr Alison Watters, Chair
Paul McGilvary, Deputy Chair
Margot Buick
Steve Murray
Bruce Scott
Alison Posa
Jan Hilder

EXECUTIVES

John McKay - Chief Executive Officer
Alastair de Raadt - Group Director, Business Development & Marketing
Jeremy Hood - Chief Financial Officer
Emma Butler - General Manager, People & Culture
Brian Watson - Group Manager, Testing Services
Alan Robson - Group Manager, Inspection and Certification
Darren Wilson - Chief Digital Officer

AUDITOR

Graeme Edwards, KPMG

BANKER

Westpac Banking Corporation

CONTACT DETAILS

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Helping Aotearoa shape a better food world



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